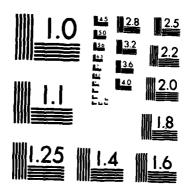


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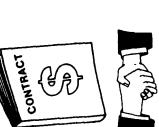


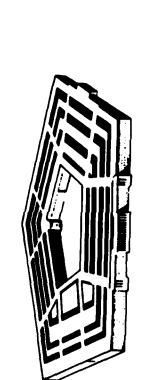
MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

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# Department of Defense PRIME CONTRACT AWARDS Fiscal Year 1984









### Department of Defense

## Prime Contract Awards

Fiscal Year 1984

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

#### **FOREWORD**

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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#### INTRODUCTION

#### PURPOSE AND SCOPE

This report presents a variety of current and historical data pertaining to Department of Defense (DOD) prime contract awards. Some data reflect fiscal years as early as 1974, providing more than a ten year perspective on Defense procurement.

Seven categories of data on DOD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by method of procurement, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DOD Small Business Subcontracting Program.

#### NOTES ON COVERAGE

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While many of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DOD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agen-

cies (ODA), which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite-quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

## HIGHLIGHTS OF FIRST HALF FISCAL YEAR 1984

DOD procurement actions during Fiscal Year (FY) 1984 totaled \$146,031,610 thousands, as shown below:

Amount	\$ 10,098,092 8,311,482 2,709,888 124,912,148 \$146,031,610
Category	Intragovernmental/FMS Work Outside United States Educational and Nonprofit Institutions Business Firms Inside United States

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$6,751 million as follows: Army, \$1,710 million; Navy, \$2,206 million; Air Force, \$2,749 million; Defense Logistics Agency, \$45 million; and other Defense agencies, \$41 million.

## **AWARDS BY TYPE OF CONTRACTOR**

# DOD PROCUREMENT BY TYPE OF CONTRACTOR

bob procurement awards during FY 1984 (October 1983 through September 1984) totaled \$146,032 million. This was an increase of \$5,549 million (4.0 percent) over the \$140,483 million awarded during FY 1983. Contract awards to U.S. businesses for work inside the United States increased by \$3,816 million. Awards for work outside the United States increased by \$1,075 million, awards to educational and nonprofit institutions increased by \$462 million and awards to or through other Government Agencies increased by \$195 million. See Tables 1 and 2.

### PROCUREMENT TRENDS

DOD procurement has increased steadily from \$45.8 billion in FY 1975 to \$146.0 billion in FY 1984. The long-term trend in prime contract awards is shown in Table 3.

## **SMALL BUSINESS PERFORMANCE**

Small businesses received \$23,816 million during FY 1984, an increase of \$1,047 million over the \$22,769 million for FY 1983. In terms of net value, small businesses received 19.1 percent of the prime contracts awarded to all business firms for work done in the United States during FY 1984, compared with 18.8 percent for FY 1983. See Chart II for the long term trend for awards to all business firms, and small business firms.

As shown in Chart I, 8,743,104 contract actions, or 70.2% of the total 12,461,790 actions awarded to business firms, involved small businesses.

Table 1

# DOD Prime Contract Awards by Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup>

	( AMGUNTS			<u> </u>		
₩ ₩ Z	ı⊢o∟ı	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 02-
	D	TAL.	¥	<u> </u>	Ž	NAVY
TOTAL	\$146,031,610	\$140,482,972	633,398,978 нянининин	\$29, 893, 276 *********	\$45, 431, 034 ********	848,658,407 ************************************
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	12, 460, 335	12, 240, 849 128, 242, 123	3, 621, 994 29, 776, 984	3, 356, 747 26, 534, 529	3, 118, 948	3,371,295
INTRAGOVERNMENTAL	10,098,092	9, 902, 800	2, 635, 791	2, 807, 635	3, 355, 004	3, 105, 744
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	1, 545, 527 8, 552, 565	1,465,792	476,893	423, 638 2, 383, 997	567,018 2,787,986	571, 119 2, 534, 625
FOR WORK OUTSIDE U. S. C/	8,311,482	7, 236, 372	2,558,621	2, 196, 397	1,162,760	981, 643
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	818, 961	6, 575, 125	407,770	268,886	133, 118	139, 997
EDUCATIONAL + NON-PROFIT INSTITUTIONS	2, 709, 888	2,247,933	343, 140	308,915	965, 026	690, 868
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	109, 336 2, 600, 552	117, 699 2, 130, 234	51, 031 292, 109	52, 347 256, 568	18,340 946,686	22, 734 668, 134
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	124, 912, 148	121,095,867	27, 861, 426	24, 580, 329	39, 948, 244	43, 880, 152
ACTIONS OF \$25,000 OR LESS ACTIONS DVER \$25,000	9, 986, 511	9, 996, 111 111, 099, 756	2, 686, 300 25, 175, 126	2,613,876 21,986,453	2, 400, 472	2,637,445
SMALL BUSINESS FIRMS	23, 816, 460	22,768,738	6,675,172	5, 604, 465	6, 100, 383	5, 853, 775
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	5, 304, 341	5, 313, 193 17, 455, 545	1,327,447	1,279,487 4,324,978	1,338,017	1,527,798
OTHER BUSINESS FIRMS	101,095,688	98, 327, 129	21, 186, 254	18, 975, 864	33, 847, 861	38, 026, 377
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	4, 682, 170 96, 413, 518	4, 682, 918 93, 644, 211	1, 358, 853	1,334,389	1,062,455	1, 109, 647
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	1.6.1	1.00	24.0	22.8	15,3	13.3
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	53.1 16.1	53.2 15.7	49.4 21.2	48.9 19.7	55.7 12.7	67.9 10.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 1 (Concluded)

# DOD Prime Contract Awards by Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup>

					11 11 11 11 11 11 11 11 11 11 11 11 11	11 11 11 11 11 11 11 11 11 11 11 11 11
	OCT 83- SEP 84	GCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83
	AIR FORCE	ORCE	DEFENSE LOGI	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	NCTIONS
ТОТАЦ	\$46,839,285 ******	\$41,436,245 ******	\$14,884,061 ********	\$15,196,238	\$1,653,345 ************************************	\$1,948,542 ERREBER
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	3, 309, 936 43, 529, 349	3, 206, 871 38, 229, 374	2,006,059 12,878,002	1, 958, 605 13, 237, 633	245, 345	228, 121
INTRAGOVERNMENTAL	3,516,378	3, 404, 194	274, 253	325, 774	66, 971	58, 300
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	3, 191, 385	3, 291, 360	82, 221 192, 032	78, 861 248, 913	44, 488 22, 483	43, 116
FOR WORK GUTSIDE U. S.	1,649,288	1, 302, 265	2, 876, 240	2, 712, 435	8,746	2, 327
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	198, 430	160,980	76,070 2,800,170	69, 739 2, 642, 696	8, 741	2,274
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1, 166, 807	1,080,543	60, 287	8, 486	43, 935	33, 783
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	31, 464	34,412 1,046,131	1,862 58,625	1,519	5, 484 38, 451	5,280
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	40, 506, 812	35, 649, 243	11, 673, 281	12, 149, 543	1,733,693	1, 854, 132
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	2, 755, 029	2, 678, 645 32, 970, 598	1,846,106	1,810,486	195, 368 1, 538, 325	177,672
SMALL BUSINESS FIRMS	4, 341, 332	3, 932, 182	5, 237, 554	6, 064, 441	927, 831	909, 844
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	1, 212, 201	1, 176, 152 2, 756, 030	1, 199, 436 4, 038, 118	1, 133, 802 4, 930, 639	164, 292 763, 539	146, 149 763, 695
OTHER BUSINESS FIRMS	36, 165, 480	31,717,061	6, 435, 727	6, 085, 102	805, 862	944, 288
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	1, 542, 828	1, 502, 493 30, 214, 568	648, 670 5, 789, 057	678, 684 5, 408, 418	31, 076 774, 786	31, 523
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	10,7	11.0	44.9	49.9	53.5	1.64
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	4.0 0.0 0.0	69.00 43.00	65.0 41.1	62.6 47.7	86.1 49.6	4 82. 55.3
						1

A FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

Table 2

# DOD Prime Contract Awards by Quarter and Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup>

	COMPONENT: FI	CAMOUNTS IN THOUSANDS)	7 1984 7			
C	F1SCAL 1984	<b>,</b> >	F1SCAL 1984	1983	F1SCAL 1984	YEAR
	OL.	TOTAL B/	AAR	ARMY	NAVY	
•						
	\$146,031,610	\$140,482,972	\$33,398,978 ========	\$29,893,276	\$45,431,034 ******	\$48,658,
1ST OTR, OCT-DEC	29, 211, 109	33, 711, 827	2, 783, 935	5, 373, 351	7, 228, 093	10, 371,
, a	42, 973, 363	34, 878, 893	9,072,599	5,671,247	14,612,310	11,546,
	43, 300, 943	41, 641, 145	13, 535, 130	10, 620, 019	13, 003, 373	16,468,
INTRAGOVERNMENTAL	,860	905,	۲.	2,807,635	355, 0	3,105,
OTR,	1,733,713	831,	291,918	436, 766	395, 924	1.466
OTR,	3, 471, 046	564	782,002	523, 492	1,230,698	223,
SKU GIR, AFK-JUN 4TH GTR, JUL-SEP	2,074,797	2, 692, 752	775, 254	653, 298 1, 194, 079	732, 691 995, 691	9 490, 8 25,
FOR WORK GUTSIDE U. S. C/	8, 311, 482	7, 236, 372	2, 558, 621	2, 196, 397	1, 162, 760	981,
OTR,	1.357.322	-	293	352, 478	17	. 6
OTR,	2,446,098		592, 937	466,015	347, 679	14
4TH GTR, JUL-SEP	2, 591, 600	1,349,792	1,110,248	540, 036 837, 868	266, 834 530, 376	286, 460,
EDUCATIONAL + NON-PROFIT INSTITUTIONS	2, 709, 888	2,247,933	343, 140	308, 915	965, 026	089
OTR.	417,066	507,	55, 743	83, 021	99, 715	38,
SRD GIR, JAN-MAR SRD GIR, APR-JUN	989, 348 623, 150	403,508	94, 728 82, 465	79,887	280, 743 389, 488	308,
OTR,	480, 324	445, 539	110, 204	90, 641	195, 080	186,
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	124, 912, 148	121,095,867	27, 861, 426	24, 580, 329	39, 948, 244	43,880,
OTR,	25, 703, 008	28, 429,	2, 142, 766	4,501,086	714,	8,772,
SECONDER, CANTERA SECONDER, APR-JUN	25, 731, 786	25, 805, 055	6, 587, 667	6, 779, 959	9, 198, 245	9, 337,
ž.	37,410,483	36, 140,	11, 528, 061	8, 497, 431	282,	14,896,
SMALL BUSINESS FIRMS	23, 816, 460	22, 768, 738	6,675,172	5,604,465	6, 100, 383	5,853,
OTR,	3, 164, 429	397,	395, 060	751, 250	377,	485,
SND QIR, JAN-TIAR 3RD QIR, PAR-JUN 4TH QIR, JUL-SEP	9, 643, 633 5, 300, 296 9, 706, 102	9, 243, 934 4, 356, 920 8, 770, 684	1, 520, 650	1,064,239 1,156,214 2,632,742	1, 323, 157 3, 094, 458	3, 184, 3, 189,
OTHER BUSINESS FIRMS	095, 68	8, 327, 12	186, 25	G	•	38,026,
OTR,	538,	032,	1,747,706	3,749,836	6, 336, 806	8,286,
2ND OTR, JAN-MAR 3RO OTR, APR-JUN 4TH OTR, JUL-SEP	30, 421, 238 20, 431, 490 27, 704, 381	25, 476, 059 21, 448, 135 27, 370, 166	6, 282, 755 4, 967, 017 8, 188, 776	3, 737, 594 5, 623, 745 5, 864, 689	11, 448, 199 7, 875, 088 8, 187, 768	9,879, 8,152, 11,706,
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	1.61	18.8	24.0	22.8	15.3	- 13
OTR,	12.3	15.5	18.4	16.7	. e. c	in o
SRO GTR, APR-JUN 4TH GTR, JUL-SEP	20.6 25.9	24.3	29.0	31.0	27.5	2.2

3, 105, 744 1, 466, 910 223, 002 490, 759 925, 073

10, 371, 411 11, 546, 534 10, 271, 687 16, 468, 775

\$48,658,407

1983

93, 411 141, 448 286, 218 460, 570

981, 643

690, 868 39, 015 308, 055 157, 449 186, 349

8, 772, 075 10, 874, 031 9, 337, 263 14, 896, 783

43, 880, 152

8, 286, 643 9, 879, 845 8, 152, 971 11, 706, 918

38,026,377

485, 432 994, 186 1, 184, 292 3, 189, 865

5, 853, 775

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 2 (Concluded)

# DOD Prime Contract Awards by Quarter and Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup>

	( AMOUNTS	S IN THOUSANDS)			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	F1SCAL 1984	AL YEAR 1983	F1SCAL 1984	AL YEAR 1983	F1SCAL 1984	YEAR
- Y P E O T C O A - A A A A A A A A A A A A A A A A A	α.	FORCE	DEFENSE LOGI	STICS AGENCY	CIVIL	FUNCTIONS
TOTAL	\$46,839,285	\$41,436,245	4,884,06	5, 196, 2	\$1,853,345	\$1,948,542
100	H 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# F	11 11 11 11 11 11 11 11 11 11 11 11 11	4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	H H (	H
OTR JAN-MA	13, 545, 236	11, 347, 367	, 969	5, 221, 150	501,633	313,275
SAD OTT APPRIOUN	7.566,652	8,518,220	3, 125, 798	2, 200, 987	487, 301	502, 220
OTR, JUL-SE	12, 625, 703	10, 236, 708	183	2, 319, 023	585, 373	633, 253
INTRAGOVERNMENTAL	516,37	04, 1	6,2	5,7	, 97	ő,
OCT-DE	931 421	736	۱ 4	120.092		
OTR, JAN-MA	1,279,747	6	. 60	39, 324		
3RD GTR, APR-JUN 4TH GTR, JUL-SEP	426, 720 878, 490	1, 416, 003	66, 120 57, 384	88, C10 78, 348	15,042	14, 772
FOR WORK OUTSIDE U.S.	49, 28	1,302,265	876, 2	12, 43	8,746	
OTR, OCT-DE	229		803.841	121		:
OTR, JAN-MA	529, 579		961,941	910,		
3RD GTR, APR-JUN 4TH GTR, JUL-SEP	283, 658 606, 815	197, 870 162, 447	320, 763	323, 713 456, 679	7,642	2,274
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,166,807		ିଠ	8, 486	66,	3, 78
4	1 1					
DIR, DCI-DE	534, 322	338, 801	6, 681	1.840		7,699
3RD QTR, APR-JUN	286, 201	156,851	17, 493	2,641	10,893	8, 881
41. OC.	8/5 '5 -	100,70		, c		,
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	40, 505, 812	35, 649, 243	11,673,281	12, 149, 543	1, 733, 693	1,854,132
atk, oct-be	150,	Ω.	90'600'	212,	259,	297,
2ND OTR, JAN-MAR	10, 759, 461	9, 649, 880	3, 628, 353	-	471, 156	479,040
OTR, JUL-SE	027,	· 6	, 789, 37			റ്ത്
SMALL BUSINESS FIRMS	41,3	932, 1	37,5	, 064, 4	27, 83	09, 84
OCT-DE	550 AB4	923 586	560	2 057 087	107 671	103 250
OTR, JAN-MA	1,047,555		1,601,875		263, 399	98
3RD OTR, APR-JUN 4TH OTR, JUL-SEP	1,803,421	772,512	178, 888,	893, 660 1, 007, 326	236, 219 320, 542	321, 148
GTHER BUSINESS FIRMS	, 165, 4	0	, 435, 7	. 085, 1	98	, 58
OCT-DE	780	061	433		15.0 147	000 700
OTR,	7 - 7	, 870, 72	2,026,478	ີຕໍ	207,757	280, 750
3RD GTR, APR-JUN 4TH GTR, JUL-SEP	5, 740, 601 9, 223, 598	5, 974, 984 7, 682, 091	1,074,471	892,963	217, 305	191,358
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	10.7	11.0	44 9	49.9	53.5	1 64
į			1			;
1ST OTR, OCT-DEC	N 0	 on a	39 2	46.69 6.09	4 K	34.7
APR- JU						0 09
ark, JUL-SE					٠.	

A FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

Chart I
Number, Net Value, and Percent Distribution of DOD Small and
Other Business Procurement Actions: Fiscal Year 1984

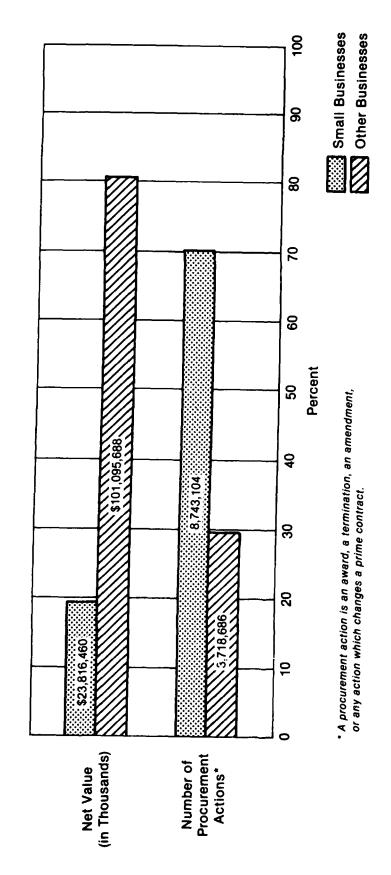


Table 3 **DOD Prime Contract Awards by Type** of Contractor and Defense Component: FY 1975-1979a (Amounts in Millions)

TYPE OF CONTRACTOR	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
TOTAL	\$45,758	\$46,934	\$55,572	\$65,185	\$70,956
Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	11,535 <u>b</u> 15,644 12,928 5,651	10,473 <u>b</u> 15,429 15,117 5,915 -	12,015 17,584 17,955 6,779	14,022 21,802 19,914 8,198 -	16,131 23,364 20,525 7,815 1,513 1,608
INTRAGOVERNMENTAL Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	5,041 1,680 1,719 1,531 111	6,195 1,431 1,977 2,566 221	6,208 1,553 1,800 2,604 170	7,467 2,345 1,797 3,057 171 97	7,288 2,765 1,598 2,617 163 47 98
FOR WORK OUTSIDE U.S. Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	2,403 810 244 605 744	2,255 485 250 758 762	2,820 768 254 752 1,028 -	4,011 854 309 974 1,843	3,877 1,066 397 1,148 1,237
EDUCATIONAL & NONPROFIT INSTITUTIONS Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	846 158 307 374 7	876 173 315 386 2 -	948 126 320 434 3 - 65	1,092 137 398 480 7 -	1,247 148 420 550 7 48 74
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL) Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	37,114 8,533 13,374 10,418 4,789	37,594 8,370 12,887 11,407 4,930	45,595 9,569 15,210 14,164 5,578 - 1,074	52,615 10,686 19,298 15,403 6,177	58,544 12,151 20,950 16,210 6,409 1,513 1,311
Small Businesses Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	7,414 2,195 1,921 1,401 1,897	7,495 2,133 1,917 1,405 2,040	8,913 2,329 2,356 1,689 2,407	10,101 2,704 2,634 1,903 2,704	12,171 3,048 3,280 2,145 2,842 684 172
Small Business Percent of All Businesses Army Navy Air Force Defense Supply Agency Civil Functions Other Defense Agencies	20.0% 25.7 14.4 13.5 39.6	19.9% 25.5 14.9 12.3 41.4	19.6% 24.3 15.5 11.9 43.1	19.2% 25.3 13.7 12.4 43.8 -	20.8% 25.1 15.7 13.2 44.3 45.2 13.0

<sup>(</sup>a) (b)

Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

For definitions and coverage, see Notes on Coverage. Army totals for 1975, and 1976 include "CHAMPUS" and "Other Defense Agency" CHAMPUS Awards: FY 1975, \$354 million; FY 1976, \$14 million.

#### Table 3 (Concluded)

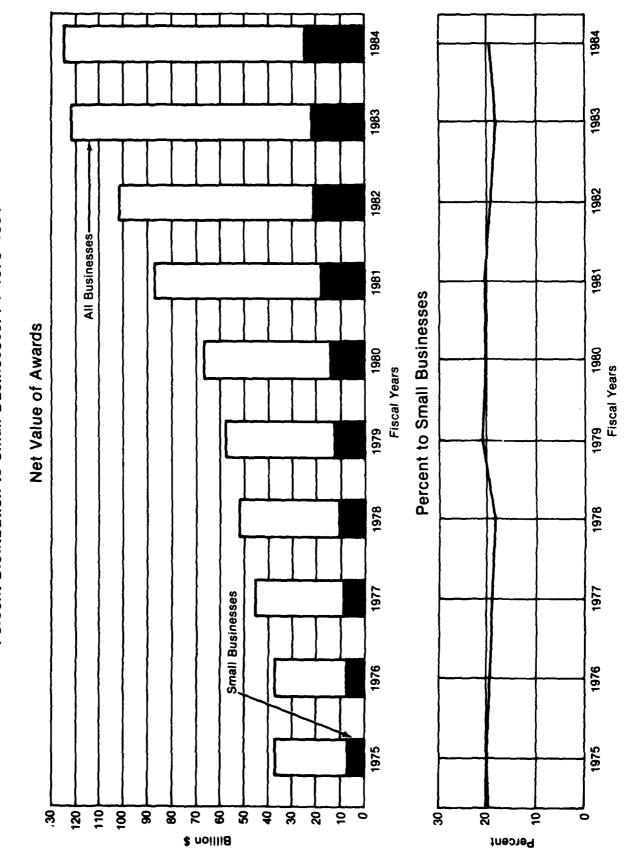
#### DOD Prime Contract Awards by Type of Contractor and Defense Component: FY 1980-1984<sup>a</sup> (Amounts in Millions)

TYPE OF CONTRACTOR	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984
TOTAL	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032
Army	18,654	24,058		29,893	33,399
Navy	25,371	29,894		48,658	45,431
Air Force	24,681	29,132		41,436	46,839
Defense Logistics Agency	11,262	17,992		15,196	14,884
Civil Functions	1,944	2,057		1,949	1,853
Other Defense Agencies	1,774	2,090		3,350	3,626
INTRAGOVERNMENTAL Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	10,160	9,798	12,755	9,903	10,098
	3,899	3,661	4,759	2,808	2,636
	1,624	2,073	2,811	3,106	3,355
	4,252	3,677	4,724	3,404	3,516
	221	221	248	326	274
	60	43	52	58	67
	104	123	160	201	250
FOR WORK OUTSIDE U.S. Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	5,367 1,151 465 1,099 2,595	6,559 1,821 561 1,317 2,805 *	7,522 2,208 644 1,443 3,188	7,236 2,196 982 1,302 2,712 2	8,311 2,559 1,163 1,649 2,876 9
EDUCATIONAL & NONPROFIT INSTITUTIONS Army Navy Air Force Defense ' gistics Agency Civil Functions Other Defense Agencies	1,456	1,671	1,984	2,248	2,710
	169	211	263	309	343
	478	509	626	691	965
	666	770	946	1,081	1,167
	10	18	21	8	60
	58	78	34	34	44
	75	85	95	125	131
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL) Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	66,704	87,195	102,463	121,096	124,912
	13,435	18,366	22,515	24,580	27,861
	22,804	26,752	35,695	43,880	39,948
	18,664	23,368	27,619	35,649	40,507
	8,436	14,947	12,542	12,150	11,673
	1,826	1,935	1,873	1,854	1,734
	1,539	1,827	2,219	2,982	3,189
Small Businesses Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	13,588	17,770	20,143	22,769	23,816
	3,240	4,243	5,094	5,604	6,675
	3,584	3,999	4,552	5,854	6,100
	2,442	3,010	3,453	3,932	4,341
	3,332	5,374	5,888	6,064	5,238
	750	891	831	910	928
	240	253	325	404	534
Small Business Percent of All Businesses Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	20.4%	20.4%	19.7%	18.8%	19.1%
	24.1	23.1	22.6	22.8	24.0
	15.7	14.9	12.8	13.3	15.3
	13.1	12.9	12.5	11.0	10.7
	39.5	36.0	46.9	49.9	44.9
	41.1	46.1	44.4	49.1	53.5
	15.6	13.9	14.6	13.5	16.7

<sup>(</sup>a) For definitions and coverage, see Notes on Coverage.

<sup>\*</sup> Less than \$500,000.

Net Value of DOD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses: FY 1975-1984



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## AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication Commerce Business Daily (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications

of contracts which were not listed in the CBD, and delivery orders under contracts which were not listed in the CBD.

During FY 1984, 83.5 percent of the total awards to businesses were publicized to small businesses, compared with 85.9 percent during FY 1983. Small businesses did not submit bids on 68.0 percent of these publicized procurements in FY 1984, compared with 69.6 percent in FY 1983. They were successful in bidding on 22.8 percent of the publicized total this year and were unsuccessful bidders on 9.1 percent. In FY 1983, small businesses bid successfully on 21.9 percent of the publicized total and unsuccessfully on 8.4 percent.

The portion of procurement synopsized during FY 1984 amounted to 75.3 percent, as compared to 78.6 percent for last year.

Table 4

## Businesses by Method and Results of Publicizing, According to Defense Component: FY 1983-FY 1984<sup>A</sup> DOD Prime Contract Awards Publicized to Small

(AMOUN'S IN THOUSANDS)

		101	'AL B/			₹	ARMY			Ž	NAVY	
METHOD AND RESULTS OF PUBLICIZING	OCT 83	SEP		SEP 83	GCT 83 -	SEP 84	OCT 82 -	SEP 83	OCT 83 -	SEP 64	OCT 82 -	SEP 63
		PERCENT		PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUB						;						1
TOTAL	\$146,031,610		140, 482, 972		\$33, 396, 978		\$29, 893, 276		\$45, 431, 034		\$48,658,407	
INTRAGOVERNMENTAL/FMS	10,098,092		9, 902, 800		2, 635, 791		2, 807, 635		3, 355, 004		3, 105, 744	
FOR WORK OUTSIDE U. S. C.	6, 311, 462		7, 236, 372		2, 558, 621		2, 196, 397		1,162,760		961,643	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	2, 709, 866		2, 247, 933		343, 140		308, 915		965, 026		690, 668	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	124, 912, 146	100.0	121,095,867	100.0	27, 861, 426	100.0	24, 580, 329	100.0	39, 948, 244	100.0	43,880,152	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	104, 302, 678	83.5	103, 987, 093	80 I	24,092,772	96.5	20, 789, 030	9.4.6	32, 157, 766	80.5	39, 122, 179	9.5
SYNOPSIZED	94, 064, 100	75.3	95, 213, 414	78.6	21, 615, 302	77.6	18, 661, 865	75.9	29, 729, 697	74.4	36, 544, 967	63.3
NOT SYNOPSIZED (SUB TOTAL)	4,800,232	9.0	3, 340, 549	8.8	1,111,376	4.	812, 744	9.3	1,067,200	2.7	1,025,611	2.3
FORMALLY ADVERTISED BUT NOT SYNOPSIZED NOT FORMALLY ADVERTISED BUT PROPOSALS	182, 644 4, 617, 588	9.0	144, 261	9.0	70,621	9.0	30, 336 782, 408	3.0	63, 717 1, 003, 483	0.0	94, 204	0 0 0 -
SYNOPSIS UNKNOWN	5,418,346	<b>4</b> .0	5, 433, 130	4 0	1, 366, 094	4. 0.	1,314,421	υ 4	1, 360, 869	9. 6	1,551,601	0
NOT PUBLICIZED TO SMALL BUSINESS	16,041,305	12.8	12, 545, 793	10.4	2, 448, 448	<b>6</b> 0	2, 491, 844	10.1	6, 750, 875	16.9	3, 672, 129	<b>6</b>
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF 825,000 OR LESS AWARDED TO LARGE CONCERNS)	4, 568, 165	3.7	4, 562, 981	e 6	1, 320, 206	4.	1, 299, 455	<b>8</b> .	1,039,603	8.8	1,085,844	e e
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	104, 302, 678	100.0	103, 987, 093	100.0	24,092,772	100.0	20, 789, 030	100.0	32, 157, 766	100.0	39, 122, 179	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS SMALL FIRMS WERE UNSUCCESSFUL BIDDERS SMALL FIRMS DID NOT SUBMIT BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	23, 816, 460 9, 479, 081 70, 893, 132 114, 005	27 09 00 00 00 00 00 00 00 00 00 00 00 00 00	22, 766, 736 6, 693, 310 72, 405, 106 72, 495, 108	2. 8. 8. 0. 8. 4. 8. –	6, 675, 172 1, 854, 343 15, 524, 610 38, 647	7.7.8 7.7.8 4.0	5,604,465 1,065,426 14,084,205 34,934	27.0 8.7.0 0.28	6, 100, 383 1, 844, 365 24, 190, 166 22, 852	0 to 10 to 1	5, 853, 775 2, 330, 490 30, 914, 111 23, 803	₽. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.

FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE. INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S. \$18101

Table 4 (Concluded)

## Businesses by Method and Results of Publicizing, According to Defense Component: FY 1983-FY 1984<sup>A</sup> DOD Prime Contract Awards Publicized to Small

(AMOUNTS IN THOUSANDS)

		AIR	FORCE		DEFE	NSE LOGI	DEFENSE LOGISTICS AGENCY			CIVIL F	CIVIL FUNCTIONS	
METHOD AND RESULTS OF PUBLICIZING	T 83 -	SEP 84	OCT 82 -	• 60	١,	SEP 84	!_	SEP 83	OCT 83 -	SEP 84	OCT 82 -	SEP 83
	i	PERCENT	AMOUNT		AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
	-				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		; ; ; ; ; ; ; ;		,	
TOTAL	846, 839, 285		\$41,436,245		\$14,884,061		\$15, 196, 238		\$1,853,345		\$1,948,542	
INTRABOVERNMENTAL/FMS	3, 516, 378		3, 404, 194		274		325, 774		66,971		56,300	
FOR WORK OUTSIDE U. S. C.	1, 649, 288		1, 302, 265		2, 876, 240		2, 712, 435		8, 746		2,327	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,166,607		1,080,543		60,287		8, 486		43, 935		33, 783	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	40, 506, 812	100.0	35, 649, 243	100.0	11,673,281	100.0	12, 149, 543	100.0	1,733,693	100.0	1,854,132	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	34, 196, 900	94. 4	30, 283, 283	93.0	10,958,267	6.60	10, 978, 269	90.4	1,692,517	97.6	1,810,177	97.6
SYNOPSIZED	32, 139, 730	79.3	28, 482, 128	79.9	8, 404, 763	72.0	9, 178, 831	75.6	1, 385, 192	79.9	1,556,133	83.8
NOT SYNCPSIZED (SUB TOTAL)	810,722	2.0	583,970	1.6	1, 338, 617	1.5	647,592	6.	140,946	60	106,059	5.7
FORMALLY ADVERTISED BUT NOT SYNOPSIZED NOT FORMALLY ADVERTISED BUT PROPOSALS BEDIETED FORM MAIL BUG LEGGE	7, 387 803, 335	* 0	7, 159	# <del>.</del>	26, 002 1, 312, 615	0.E	2, 147 645, 445	м . В	14,028	7.3	10, 155 95, 904	0 N 0 N
SYNOPSIS UNKNOWN	1,246,448	3.1	1,217,165	6, 4	1,214,887	10.4	1, 151, 846	Ø.	166, 379	9.6	147,985	<b>9</b>
NOT PUBLICIZED TO SMALL BUSINESS	4, 801, 331	9.11	3, 904, 500	0.2	83, 795	0.7	512, 634	9.	12, 187	0.7	14, 268	<b>9</b> .0
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	1, 508, 581	3.7	1,461,460	4.	631,219	10, 4	658, 640	ъ 4	28, 989	1.7	29, 687	6
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	34, 196, 900	100.0	30, 283, 283	100.0	10,958,267	100.0	10, 978, 269	100.0	1,692,517	100.0	1,810,177	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS SMALL FIRMS WERE UNSUCCESSFUL BIDDERS SMALL FIRMS DID NOT SUBMIT BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	4, 341, 332 1, 060, 654 26, 760, 667 34, 247	5.6.40 5.1.1.	3, 932, 182 927, 157 25, 362, 911 41, 033	6.6.0 - 6.0.0 - 6.0.0	5, 237, 554 4, 297, 093 1, 408, 169 15, 451	9.25 9.25 9.20 9.20	8, 064, 441 3, 812, 496 1, 063, 288 18, 044	10.40 10.40 10.40 10.40	927, 831 312, 057 450, 542 2, 067	80 - 90 4 00 00 0 4 0 -	909, 453, 844 445, 003 1, 836	22.25 0.45.0 0.4.8.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

## AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1983 and FY 1984, and in Table 6 for FY 1974 through FY 1984. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1974 through FY 1984.

making the awards, for FY 1974 through FY 1984.

Total DOD procurement from U.S. businesses for work performed in the United States during FY 1984 totaled \$124,912 million, \$3,816 million (3.2 percent) higher than last

year. A comparison of FY 1983 and FY 1984 totals shows an increase in all major categories except services which decreased by \$1,919 million. The largest increases within the procurement programs were in: electronics and communication equipment, \$2,997 million; missile and space systems, \$1,973 million; and airframes and related assemblies and spares, \$1,901 million. The program with the largest decrease was ships, \$3,466 million.

Table 5

### and to Small Businesses, by Procurement Program: FY 1983-FY 1984<sup>A</sup> DOD Prime Contract Awards to All Businesses

CAMOUNTS IN THOUSANDS)

	9010	OCTOBER 1983	3 - SEPTEMBER 1984	1984	90.10	OCT 08ER 1982	2 - SEPTEMBER 1983	1983
PROCUREMENT PROGRAM	AMOUNT	NT PCT	SMALL BUSINESS AMOUNT PCT	NESS PCT	T O T A L	A L	SMALL BUSINESS AMOUNT PCT	PCT
101AL	\$146,031,610				\$140,462,972			
INTRAGOVERNMENTAL	10,098,092				9, 902, 800			
FOR WORK OUTSIDE U. S. B/	8, 311, 462				7, 236, 372			
EDUCATIONAL + NON-PROFIT INSTITUTIONS	2,709,688				2, 247, 933			
BUSINESS FIRMS FOR WORK IN THE U S (SUB-TOTAL)	124,912,148	100 0	\$23,816,460	9	121,095,867	100.0	\$22,768,738	8
MAJOR HARD GOODS (SUB-TOTAL)	86, 315, 336	1 69	5.854.611	<b>©</b> ;	80, 806, 612	2 99	4, 992, 616	8
AIRCRAFT (SUB-TOTAL)	29, 234, 550	23 4	986, 531	6	26, 297, 322	21.7	755, 526	8
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES AIRCRAFT ENGINES AND RELATED SPARES OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	19, 495, 686 5, 075, 527 4, 663, 337	13.6	316,961 227,557 452,013	- 4 0 . nnv	17, 594, 709 4, 685, 328 4, 017, 285	4.0.0 8.00	246, 353 126, 720 382, 453	- 478
MISSILE AND SPACE SYSTEMS	16, 663, 293	13 3	426, 501	9 2	14,689,528	12.1	365,071	2 6
SHIPS	9, 353, 141	7.5	1,217,688	13.0	12,818,867	10.6	1,016,742	7.9
TANK-AUTOMOTIVE (SUB-TOTAL)	4, 989, 563	0.4	876, 436	17.6	4, 664, 359	9.6	862, 574	18
COMBAT VEHICLES NON-COMBAT VEHICLES	3, 164, 346	1 2 1	136,519	4 0	2,981,771	0.4	195, 490	39.7
VEAPONS	2, 425, 864	6.	219, 236	6.0	2,439,970	2.0	163, 180	6.7
APPUNITION	3, 955, 411	3.2	495, 753	12.5	3, 199, 429	5.6	469, 964	14.7
ELECTRONICS AND COMMUNICATION EQUIPMENT	19, 693, 514	15.8	1, 622, 266	89	16,697,137	13.8	1, 339, 561	0.0
SERVICES	8, 478, 023	69.	2, 274, 420	26.8	10, 397, 348	9.	2, 229, 732	21.5
ALL OTHER (SUB-TOTAL)	30, 118, 789	24.1	15, 687, 429	52.1	29, 891, 907	24.7	15, 546, 388	52.0
SUBSISTENCE	1,112,171	6.0	472, 776	42.5	1,090,055	<b>6</b>	429, 541	39.4
TEXTILES, CLOTHING AND EQUIPAGE	1,086,823	6.0	814, 560	75.0	1,091,401	6.0	926, 279	84.9
FUELS + LUBRICANTS (SUB-TOTAL)	6, 325, 999	9.	2, 095, 929	33.1	6, 901, 100	5.7	3,084,016	44.7
PETROLEUM OTHER FUELS + LUBRICANTS SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	6, 208, 095 105, 541 12, 363	8.0 0.0	2, 009, 134 83, 025 3, 770	32.4 30.5	6, 773, 431 100, 600 27, 069	8,0 9,-	2,989,350 81,838 12,828	4 0 4 4 - 7 - 4 4
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	4, 936, 668	0.4	1, 983, 006	40.2	4, 707, 105	6.	1, 629, 796	34.8
BUILDING SUPPLIES TRAASPORTATION ECOLPMENT PRODUCTION EQUIPMENT CONSTRUCTION EQUIPMENT MEDICAL + DENTAL SUPPLIES + EQUIPMENT PHOTOGRAPHIC EQUIPMENT + SUPPLIES MATERIALS + NANDLING EQUIPMENT ALL OTHER SUPPLIES + EQUIPMENT	152, 377 1, 738 285, 037 246, 716 359, 121 141, 870 155, 153 3, 592, 656	-04466	73, 262 536 64, 647 23, 054 112, 745 34, 362 1, 626, 398	400 2004 6000 - 400 - 6000	78, 183 275, 395 309, 361 315, 989 63, 191 196, 644 3, 445, 736	-0466-40	31, 043 112 43, 404 30, 241 32, 268 32, 268 1, 359, 961	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
CONSTRUCTION ALL ACTIONS OF \$25,000 OR LESS	6, 670, 617 9, 986, 511	6. C	5,016,817 5,304,341	75.2 53.1	6, 106, 135 9, 996, 111	8) 40 C) 60	4, 163, 563 5, 313, 193	88 33.68 64.64

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE. B/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S. R. LESS THAN 0.05 PERCENT.

Chart III

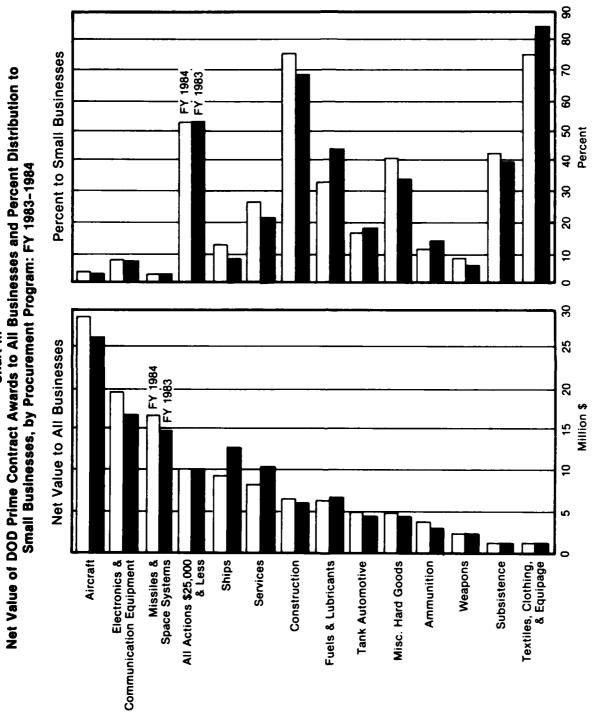


Table 6

DOD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1974-1976a

		(0.00) 30,764 (0.00)			TENCE W	
	FY 1974 (b)		FY 1976 (6)	FY 74	FY 175	FY 776
13 A.	5411,131,124	\$45,758,798	\$46,934,231			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,340,449 2,369,636 805,118	5,040,952 2,402,827 845,629	6,194,527 2,255,364 876,996			
		ALL BIISTNESSES		PERC	PERCENT OF TO	TOTAL
ALL BUSINESSES FOR WORK IN THE U.S TOTAL	\$33,233,862	\$37,114,878	\$37,593,830	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	20,760,171	22 183 743 6 700 514	7 030 413	62.5	59.9	60.6
Missile and Space Systems Shins	3,704,370	3,536,117	3,791,679	12.7	12.4	12.5
Tank Autom.*:ve Weapons Ammunition	724,467 392,245 1,535,399	948,889	1,320,870 511,817 94,507	2.2 2.2	3.5	3.5
Electronics and Communications Equipment	3,697,414	4,671,070	4,477,024	1.1.	12.6	11.9
SERVICES	2,667,590	3,064,475	3,194,361	8.0	8.3	8.5
ALL OTHER (SUR-TOTAL) Subsistence Tourise Classion	9,806,101	11,866,660	11,604,903	29.5	31.8	30.9
Fuels and Lubricants Miscollance and Control	1,590,453	2,160,054	2,268,455	2.0	 	6.0
Construction All Actions of \$10,000 or less	3,542,200	4,101,190	2,247,224 4,185,585	5.0	7.3	6.0
	SMALL R	RUSINESSES		PEI ALL	PERCENT OF LL BUSINESSES	ES
SMALL BUSINESSES FOR WORK IN THE U.S TOTAL	\$5,487,091	\$7,414,369	47,495,181	19.5	20.0	19.9
MAJOR HARD GOODS (SUR-TOTAL)	1,391,747	1,495,079	1,538,543	2.8	3.4	3.0
Missile and Space Systems Spins	112,126	133,464	128,334	2.7	2.9	2.7
Tank-Autonotive Meapons Ammunition	139,403 65,721	128,893 106,352 191,607	205,417 110,630 176,678	19.2	13.6 24.3 14.8	15.6 21.6 18.7
Electronics and Communications Equipment	404,948	449,232	393,968	11.0	9.6	8.8
SERVICES	583,303	640,341	713,862	21.9	20.9	22.3
ALL OTHER (SUB-TOTAL) Subsistence	4,512,041	5,278,949	5,242,776	46.0	44.5	45.2
Textiles, Clothing, and Equipage Fuels and Lubricants	413,781	604,078	741,543	24.5	28.0	32.7
Miscrellaneous Hard Goods Construction	1,134,743	1,461,909	1,250,487	67.7	54.0	55.6

(a) for definitions and coverage, see Notes on Coverage. (h) Includes awards for CHAMPHS; fv 1974, \$382,059; fv 1975, \$354,012; fv 1976, \$13,514.

Table 6 (Continued)

DOD Prime Contract Awards to All Businesses and to Small Businesses, by Procurement Program:
FY 1977-FY 1979a

PROCUREMENT PROGRAM		NET VALUE (\$000)			PFRCFNT	
	FY 1977	FY 1978	FY 1979	FV 177	TFV - 198 -	96 - A1
TOTAL	\$55,571,616	\$65,184,850	\$70,956,014			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE 11.5. EDUCATIONAL AND NONPROFIT INSTITUTIONS	6,208,151 2,819,895 948,360	7,467,021 4,010,760 1,092,242	7,287,743 3,877,054 1,246,788			
		ALL RUSINESSES		PFRC	PERCENT (15 TO	TOTAL
ALL RUSINFSSES FOR WORK IN THE U.S TOTAL	\$45,595,210	\$52,614,827	\$58,544,389	100.0	5.001	
MAJOR HARD GOODS (SUB_TOTAL) Africalt	29,317,591	34,320,687	37,482,290	19.3	4.5 2.6 4.0	- 6
Missile and Space Systems Ships	5,555,009	6,560,182 5,441,144	6,460,088	12.2	12.5	11.4
Tank-Automotive Weapons Ammunition	1,794,556	2,011,284 842,509 1 579 900	917,314	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	x v c	٠ <u></u> -
flectronics and Communications Equipment	6,639,677	6,910,621	8,362,638	14.6	:	14.3
SFRVICES	3,382,781	4,554,033	4,510,041	7.4	٥	1.1
ALL OTHER (SUB-TOTAL)	12,894,838	13,740,107	16,552,058	74.3	76.1	2 × 2
Textiles, Clothing, and Equipage Fuels and Lubricants	544,747	680,169	547,803 3,052,819			. c
Miscellaneous Hand Goods	1,774,068	2,005,122	2,423,621	. e. r	8.4	4 4 - 2
All Actions of \$10,000 or loss	4,327,549	4,663,424	5,204,223	. 0	×	σ α
		SHSTNISH HIME		- I	PERCENT OF	<u> </u>
SMALL RUSINESSES FOR MORK IN						1
THE U.S TOTAL	\$8,911,487	\$10,101,310	\$12,170,749	۵. ا د :		α ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
MAJOR HARD GOODS (SUR_TOTAL)	2,113,092	2,428,639	2,865,662	~ ~	٠,٠	- 6
Missile and Space Systems	174,826	205,746	121, 815			٠.٠٠
Sarps Jank-Automotive	235,22H	308,618	342,177	13.1		, y ,
Weapons Annunition	133,944	145,950 203,115	141,412 284,323	17.7	 2 4 - 2 -	15.4
Electronics and Communications Equipment	583,642	647,613	824,458		5. E	٥.
SFRVICES	R03,76R	975,464	1,151,378	7.8.	7.	34.5
ALL OTHER (SUB-TOTAL)	5,996,57	6,697,207	8,143,749	4. r.	200	~ Q
Textiles, Clothing, and Equipage Fuels and Lubricants	276.00.	514,020	374,395	. c . z	4 4	47.7
Miscellaneous Hard Goods	546,043	256*162	860,011		- 1.7.	4.0
construction All Actions of \$10,000 or less	2,101,461	2,268,476	7,570,553	. s	. e.	7
	-					1

<sup>(</sup>a) For definitions and coverage, soo Notes on Coverage.

Table 6 (Continued)

DOD Prime Contract Awards to All Businesses and to Small Businesses, by Procurement Program:
FY 1980-FY 1982a

		MET VALUE (4000)			DFRCFNT	
	FV 19Rn	FY 1981	FY 1982	FY TANT	FY '81	FV 183
T0 Tal	\$43,696,442	\$1.15,222,486	\$124,724,875			
INTRACOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONEROFIT INSTITUTIONS	10,159,600 5,366,804 1,456,299	9,794,208 5,554,792 1,671,352	12,755,040 7,522,204 1,984,448			
		SESSENTS OF THE		PERC	PERCENT OF TOTAL	TAL
ALL RUSINESSES FOR WORK IN THE U.S TOTAL	\$66,703,739	487,194,52H	\$102,463,093	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	40,978,875	6, 3, 3, 2, 1, 936	67,870,469	61.4	61.7	66.2
Missile and Space Systems	7,889,975	10,232,085	12,711,620	13.7	19.0	20.6
Ships Tank-Automotive	2,115,094	3,848,480	9,557,419		α. 	0 0
Meapons Ammunition	1,091,943	1,523,192	3,560,449		7 - 2	, 
Electronics and Communications Equipment	9,577,770	111,733,011	14,220,218	14.4	13.5	13.9
SFRVICES	5,896,879	5,845,754	7,888,730	۰ «	6.7	1.1
ALL OTHER (SUB-TOTAL)	19,827,985	28,026,838	26,703,903	20.7	32.1	26.1
Journal Textiles, Clothing, and Equipage	821,201	866,635	1,015,913	1.2	« c	
Fuels and Lubricants Miscellaneous Hand Goods	7,950,139	10,351,184	7, 566, 252	2.6	11.9	٠.٠
Construction All Actions of \$10,000 or Less	4,328,427 5,781,129	4,944,686	5,322,682 6,710,048		5.7	. v. c.
		SMALL RIISINFSSFS		ALL	PERCENT OF ALL RISINFSFE	
SMALL BUSINESSES FOR WORK IN THE U.S TOTAL	413,588,494	417.769.994	420 143 383		7 00	- 0
				:   :	į	.
MAJUK HAPN GROBS (SUB-INTAL) Aircraft	497,230	3,870,867	4,875,156	4.4	h.	2 - K
Missilm and Space Systems Ships	257,906	337,100	343,705	~.	~ ~	2.7
Tank-Automotive	335,007	450,769	809,175	15.8		. ×.
	165,037	177,154 264,123	202,753	15.1	11.5	۲.۶۱
clettronics and communications Equipment	925,934	1,058,192	1,294,429	6.6	0.6	9.1
SERVICES	1,473,707	1,556,255	1,828,608	25.0	26.6	23.2
ALL OTHER (SUR-TOTAL) Subsistence	9,004,904	12,342,872	13,439,619	45.4	44	50.3
Textiles, Clothing, and Equipage Fuels and Lubricants	508,880	644,411	3 150 058	74.7	74.4	78.6
Miscellaneous Hard Goods Construction	1,016,513	1,537,683	1,744,536	34.3	41.9	39.3
All Actions of \$10,000 or less	2,956,110	3,519,235	3,596,408	51.1	3.5	53.6

<sup>(</sup>a) For definitions and coverage, see Notes on Coverage.

Table 6 (Concluded)

DOD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1983 - FY 1984<sup>a</sup>

				-		
PROCESS MEN PROGRAM		NET VALUE (\$000)			PLRCENI.	
	FY 1983	FY 1984	FY 1985	FY 83	FY 84	FY 85
TOTAL	\$140,482,972	\$146,031,610				
INTRACOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	9,902,800 7,236,372 2,247,933	10,098,092 8,311,482 2,709,888	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9			
		ALL BUSINESSES		9 9	PERCENT OF	TOTAL
ALL BUSINESSES FOR WORK IN THE U.S TOTAL	\$121,095,867	\$124,912,148		100.0	100.0	
MAJOR HARD GOODS (SUB-TOTAL)	80,806,612	86,315,336		66.7	69.1	
Missile and Space Systems	14,689,528	16,663,293		12.1	13.3	
Tank-Automotive	4,664,359	4,989,563		200		
Medpons   Ammunition   Electronics and Communications	3,199,429	3,955,411 19,693,514		2.6	3.2	
	•					
SERVICES	10,397,348	8,478,023		8   9.	8.9	
ALL OTHER (SUB-TOTAL)	29.891,907	10,118,789		24.7	24.1	
Textiles, Clothing, and Equipage	1,091,401	1,086,37		2.5		
rueis and Lubricants Miscellaneous Hard Goods	4,707,105	4,946,668		3.9		
Construction All Actions of \$25,000 or less	6,106,135 9,996,111	9,980,511		5.0	. C	
		A TANAL MARKET TOWN			PERCENT OF	ž
		Take Maring Times		W .	C I I C I G	
SMALL BUSINESSES FOR WORK IN   THE U.S TOTAL	\$22,768,738	\$ 23,816,460		18.8	19.1	
MAJOR HARD GOODS (SUB-TOTAL)	4,992,618	5.854.611		6.2	×.*	
Missile and Space Systems	385,071	476,501		2.6		
Ships Tank-Automotive	1,016,742	1,217,888		18.5	13.0	
Meabons	163,180	982,012		7.9	0.4	
Electronics and Communications Equipment	1.339,561	1,622,266				
SERVICES	2.229.732	2,274,420		21.5	26.8	
ALL OTHER (SUB-TOTAL)	15,546,388	15,687,429		52.0	52.1	
Subsistence   Textiles, Clothing, and Equipage	429,541	814,560		39.4	42.5	
Fuels and Lubricants Miscellaneous Hard Goods	3,084,016	2,095,929		34.6	33.1	
Construction and Construction All Actions of \$25,000 and 100	4,163,563	5,016,817		68.2	7.5.7	
1000 10 0000000000000000000000000000000	6,313,193	1.1.1.1.1		:	:	

<sup>(</sup>a) For definitions and coverage, see Notes on Coverage.

Table 6a

DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1974-1975a

МАЛОР РРОСРАМ					
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
		I	SCAL YFAR 1974		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$33,233,862	\$7,596,894h/	\$11,864,427	\$9,448,113	44,324,428
MAJOR HARD GOODS (SUB-TOTAL) Aircraft Missile and Space Systems	60,1 80,7	ας	192,8 032,1	\$6,911,462 3,794,317 1,772,340	\$ 159,080 12,228
nmotive	704	7.6	671,	30,	24,555
Ammunition Electronics % Communications Equip.		ເຜູ⊘ ເັ⊂້4	180,906 358,505 1,736,770	က်ထိတ်	789 14 108,608
SERVICES	\$ 2,667,590	\$ 944,997	\$ 889,052	\$ 821,073	\$ 12,468
ALL OTHER (SUB-TOTAL) Subsistence	75.7	ကျော	2,0	مراه	\$4,152,880
Textiles, Clothing, and Equipage Fuels and Lubricants	4 6	23,290	د د	12,695	45
Miscellaneous Hard Goods	84 9	236,301	4	79,5	702
All Actions of \$10,000 or Less	,682,2	- 4	87,1	, v.	627,928
		L	SCAL YFAR 1975		
ALL RUSINESS FIRMS FOR WORK IN THE U.S.	437,114,878	\$8,533,495 <u>b</u> /	\$13,374,410	\$10,418,468	\$4,78R,505
MAJOR HARD GOODS (SUB-TOTAL) Aircraft Missile and Space Systems	~ p~ u.	~ ~ h ~	962,6 615,2 451.6	3,573,	194,942
omotive	536,11 948,88	897,2	2 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	34.85	
Weapons Ammunition Electronics & Communications Equip.	437,745 1,294,387 4,671,070	1,4 0,5	163,966 263,248 1,975,290	81,852 140,347 1,723,521	443 275 126,551
SFRVICES	\$ 3,064,475	\$ 932,951	4 1,139,138	\$ 982,109	\$ 10,277
ALL OTHER (SUB-TOTAL) Subsistence Textiles, Clothing, and Equipage	\$11,866,660 1,052,515 458,326	\$3,059,664 206,578 38,203	\$ 2,272,601   42,231   12,515		, 583 717 396
Fuels and Lubricants Miscellaneous Hard Goods Construction	2,160,054 1,387,550 2,707,725	305,	205,372	16,349 204,513 299,152	671,946
All Actions of \$10,000 or Less	101	1,092,622	996,660		•

a/ For definitions and coverage, see Notes on Coverage.  $\overline{b}/$  Includes "Other Defense Agencies" awards.

Table 6a (Continued)

DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-1977a

MAJOR PROGRAM	TOTAL	ARMY	пауу	AIR FORCE	TOPPENSE LOGISTICS AGENCY
		F 1	SCAL YEAR 1976		
ALL RUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,369,750h	\$12,887,877	411,406,581	\$4,929,612
MAJOR HARD GOODS (SUR-TOTAL)	\$22,794,566	-	C.k	470,16	₩ [c
Missile and Space Systems	717,		1,742,123	,948,34	`~- <
Ships   Tank-Automotive	3,791,679	5,	۰,۲۰۱, 1,3	2,12	11,654
Meapons Ammunition Electronics & Communications Faulo.	511,817 945,607 4,477,024	533,117 571,603 880,429	194,458 265,320 1,806,834	83, 118 108,642 1,678,991	474 42 42 110,770
	194,3	. •	113,4	157	\$ 8,545
ALL OTHER (SUB-TOTAL)	\$11,604,903	٠,	\$ 2,113,385	\$ 1,879,115	٠,
,	038	172,9	32,7	6,0	752,6 413 8
Fuels and Lubricants	,268	28,6	, ( , (	. 6	7,197,507
Miscellaneous Hard Goods Construction	1,386,212	298	194,868	216,260	676,334
All Actions of \$10,000 or Less	185	0.5° U		5,6	717,693
		1 4	SCAL YEAR 197	,	
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,2100/	\$ 9,568,585	\$15,210,439	414,163,963	45,578,142
MAJOR HARD GOODS (SUB-TOTAL)	, 317	2 م	1,953,05	851,4	202,
Aircraft Missile and Space Systems	9,067 5,555		ur or	~ 5	
Ships Tank-Automotive	1,794,372	5,9 740,5	.172,20 8,63	ر د د	14,776
Weapons Ammunition	,389	318.	195,43 309,09	171,45	· ·
Electronics A Communications Equip.	,639,67		2,336,952	٥,	128,684 
SERVICES	\$ 3,382,781	\$ 519,956	189, 500	4 1,227,831	1 ¢ 8,300
		25	\$ 2,263,702	3 6	57,
Textiles, Clothing, and Fquipage Fuels and Lubricants	544,7	64,063	3.2	75	1 2,492,045
Miscellaneous Hard Goods	1,774,968	2 2	301,062	275,681	ທີ່ຕ ໝື່
All Actions of \$10,000 or Less	327.5		· •	73,61	

 $<sup>\</sup>frac{a}{b}/$  For definitions and coverage, see Notes on Coverage.  $\frac{b}{b}/$  includes "Other Defense Agencies" awards.

Table 6a (Continued)

DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-1979a

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFFASE LOGISTICS AGENCY	CIVIL
			FISCAL YE	AR 1978		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,614,827 <u>b</u> /	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951	
MAJOR HARD GOODS (SUB-TOTAL)	4,320,6	,097,3	905,	0	5,63	
Missile and Space Systems	560,18	21,4	, 0	,127,2	48	
Ships Tank-Automotive	441,14	9,8	,389,	8,0	6 4	·
Zeapons.	842,50	689	်ထွင်	4.	67	
Ammunition Electronics & Communications Equip.	79,90 10,62	57,	238,934   2,590,789	2,747,121	180 164,560	
SERVICES	\$ 4,554,033	\$ 610,779	\$ 1,907,705	\$ 1,385,047	8,890	
ALL OTHER (SUB-TOTAL)	40,10	ω,	7	80	•	
Subsistence Textiles, Clothing, and Equipage	80,16	52,9	918.	ຼຸຕ	/1, 84,	
S	2,880,430	9 2	14,550	15,219	2,844,528	
,	385,38	044,1	67	֡֡֡֡֓֓֓֓֓֓֓֓֓֓֟֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֡֓֓֓֓֟֓֓֓֓֓֡֓֡֓֡֓֡֓֡֓֡֓֡֓֡֡	66	
All Actions of \$10,000 or Less	,663,42	,246,4	51,96	۲.	•	
			FISCAL YE	AR 1979		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 $\overline{b}$	\$12,151,107	\$20,949,815	\$16,210,363	\$6,408,610	\$1,513,362
MAJOR HARD GOODS (SUB-TOTAL)	482,29	45,68	,326,42	,136,	¢ 275,646	\$ 30,344
Aircrart Missile and Space Systems	, 660, 08 , 660, 08	,130,15 ,558,17	002,18 712,09	2,386,766	•	
Ships Tabk-Automotive	6,038,633	36	,933		40,584	27,600
Mean of the second seco	917,31	540,11	40	. 6	:	•
Ammunition Electronics & Communications Equip.	2,63	77,14	37		196,612	1,186
SERVICES	\$ 4,510,041	\$ 622,713	\$ 1,603,517	\$ 1,476,058	\$ 10,202	\$ 115,409
ALL OTHER (SUB-TOTAL)	52,0	2	8	임	22,7	\$1,367,609
Subsistence Textiles, Clothing, and Equipage	25,4 47,8	36	2,0	യ്ക	25,1 66,1	œ
Fuels and Lubricants Miscellaneous Hard Goods	3,052,819	5,839	14,246	16,464	3,014,735	- 5
Construction	,998,1	,212,09	,232,1	ູດ	4	64
All Actions of \$10,000 or Less	,204,2	98	19,2	39,4	4	107,94
	_					

a/ For definitions and coverage, see Notes on Coverage.  $\overline{\underline{b}}/$  includes "Other Defense Agencies" awards.

Table 6a (Continued)

DOD Prime Contract Awards by Procurement Program,

According to Defense Component: FY 1980-1981

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL
			FISCAL YE	AR 1980		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$66,703,739b/	\$13,434,960	\$22,804,394	\$18,664,065	\$ 8,436,425	\$1,826,033
MAJOR HARD GOODS (SUB-TOTAL)	0,978,87	594	354	986,	\$ 315,621	\$ 56,278
Missile and Space Systems	,889,97	,827,	128,			
Ships   Tank-Automotive	5,955,170   2,115.094	35,708	,814 ,4		• •	52,790
Weapons	091,94	663,	34,	94,	•	
Ammunition Electronics & Communications Equip.	,863,66	88,			216,619	1,051
SERVICES	\$ 5,896,879	\$ 841,978	\$ 2,257,735	\$ 1,809,072	\$ 12,278	185,921
ALL OTHER (SUB-TOTAL)	,827,98	4,	٠,	8,73	08,52	\$1,583,834
Textiles, Clothing, and Equipage	821,20	9,07	• • •	1,12	764,40	16
Fuels and Lubricants   Miscellaneous Hard Goods	,595,13 .960.24	24,00 20,06	47,	37,U1 96,89	13,91 85,50	2,4U 89,71
Construction   All Actions of \$10,000 or Less	328	1,417,333	1,105,528	423,204 1,821,153	4,201 947,062	1,368,492     123,061
			`	.		
			FISCAL YE	AR 1981		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$87,194,528	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978
MAJOR HARD GOODS (SUB-TOTAL)	3,321,9	_1	-1	,096,4	0,23	40
Missile and Space Systems	,538,U	~ <b>~</b>	,497,	ĭ.c.	69	
Ships   Tank-Automotive	7,393,249	43,043	•	2,620 64,308	54,564 28,723	32,309     4,381
Weapons	,523,1	804	•	0,	1,52	92
Flectronics & Communications Equip.	,733,0	210	84,	43,7	311,650	4,717
SERVICES	\$ 5,845,754	\$ 1,119,520	\$ 1,699,180	\$ 1,884,366	\$ 15,989	\$ 153,909
ALL OTHER (SUB-TOTAL)	,026,8	\$ 4,615,042	-	9	\$500,	\$1,731,660
Textiles, Clothing, and Equipage	, 679, 866,6	• •	٦. ۳.	. 2	817,7	11
Fuels and Lubricants   Miscellaneous Hard Goods	10,351,184   3.669.716	20,	17,4 80,7	62, 62,	10,247,591	9,07
Construction	944,6	· 6 .	1,2	509	4,3	,20
All Actions of \$10,000 of Less	8,5/6,	,/32,	, , , , ,	•	. 160.	06,16

a/ For definitions and coverage, see Notes on Coverage.  $\overline{\underline{b}}/$  includes "Other Defense Agencies" awards.

Table 6a (Continued)

DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982-1983a

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FODGE	OFFENSE LOGISTICS AGENCY	CTVIL
			FISCAL VE	AR 1982		
ALL BUSINESS FIRMS FOP WORK IN THE U.S.	\$102,463,093h/	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	1,872,671
MAJOR HARD GOODS (SUR-TOTAL)	870,46	880,96	3,821,84	699,23	\$ 562,299	29,27
Missile and Space Systems	2,711,62	, c	, v	138,93	-:	, c
Ships	,557,41	33,63	,423,31	10,68	67,289	22,496
Weapons	,331,95	,144,96	37,45	60	دُّدُ	
Ammunition Electronics & Communications Equip.	3,560,449   14,220,218	611,2 468,0	582,528 5,176,208	366,060 5,283,122	610 413,372	0 4,473
SERVICES	\$ 7,888,730	\$ 1,382,488	\$ 3,076,641	4 2,028,345	14 29,480	130,083
ALL OTHER (SUB-TOTAL)	~ cok	\$ 5,251,679	9	~ [+	\$11,950,192	41,713,415
Subsistence   Textiles Clothing and Equipage	1,015,913	- a	14,447	32.766	940.083	136
( - d l -	999	34,5	4	38	536	2,03
Miscellaneous Hand Goods	435	034,3 018,6	114	α, α	1,329,304	95,37 485,30
Construction All Actions of \$10,000 or Less	,710	,875,8	,395		1,081,448	
			FISCAL YF	AR 1983		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$121,095,8676	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132
MAJOR HARD GODDS (SUB-TOTAL)	0.806.51	.031.19	860.6	8.984.5	461.071	39,197
	,297,32	7.9	8,341,8	برو	,15	•
Missile and Space Systems Ships	4,584,56 2,818,86	,425,74 74,44	.441.h	,	68,909	J.
Tank-Automotive	4,664	468		133,113		٠,
ion	,199,42	,364,39	752,6	79,3	86	
Electronics & Communications Equip.	,697,13	,597,87		2	254,855	3,855
SERVICES	\$10,397,348	\$1,370,137	\$5,277,181	\$2,184,326	1,35,476	4110,086
ALL OTHER (SUB-TOTAL)	,891,90	\$6,179,086	2,3		411,652,	e1,704,840
Subsistence Textiles, Clothing, and Fourbage	,090,05	103,063	σα 	~ . ~	1,002	= c
icants	6,901,100	17,827	37,	57,850	6,786	6
miscellaneous Hard Goods   Construction	106,13	2,209,984	າວ, າ 15 <b>,</b> 9	-		5.5
All Actions of \$10,000 or Less	,996,11	,613	,637,4	78,6	1,810,	177,67

 $\overline{a}/$  For definitions and coverage, see Notes on Coverage.  $\overline{b}/$  Includes "Other Defense Agencies" awards.

Table 6a (Concluded)

DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984a

S CIVIL FUNCTIONS		81 \$1,733,693	\$ 22.75	0 04 17,800	2   1,58	2 3,36	99 \$ 108,166	\$1,612,77		2,	1 223 48	1,363,40											
DEFENSE LOGISTICS AGENCY		\$11,673,28	4,0	1,7	8,9		\$ 56,79	2,9	2, C	6,171,70	0,102,	1,846,10					· · · · · · ·						
AIR FORCE	EAR 1984	\$40,506,812	236,11	7,285,	84,58	121,837	\$ 2,454,712	5,99	5,03	79,543	38,79	3,34 5,02	EAR 1985							<del></del>			
N A V Y	FISCAL Y	\$39,948,244	,749,77	,28	11,37	6,618,182	\$ 2,634,093	4,3	2 8		8, 182,	0 0,4	FISCAL Y										
ARMY		\$27,861,426	,306,75	24,63	,832,84		\$ 1,736,469	18,20	3,07		75,082,	6,48 6,30											
TOTAL		\$124,912,148b	,315,33	6,663,29	,989,56	3,955,411	\$ 8,478,023	~	086 8	6,325,999	,936,6	,670,6 ,986,5											
MAJOR PROGRAM		ALL BUSINESS FIRMS FOR WORK IN THE U.S.	MAJOR HARD GOODS (SUB-TOTAL) Aircraft	Missile and Space Systems Ships	Tank-Automotive Meanons	Ammunition Electronics & Communications Equip.	SERVICES	ALL OTHER (SUB-TOTAL)	Subsistence   Textiles (lothing and Fouinage	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Miscellaneous Hard Goods	Construction All Actions of \$25,000 or Less		ALL BUSINESS FIRMS FOR WORK IN THE U.S.	MAJOR HARD GOODS (SUB-TOTAL) Aircraft Missile and Space Sustant	Ships Sake Automotive	Meapons	Electronics & Communications Equip.	SERVICES	ALL OTHER (SUB-TOTAL) Subsistence	Textiles, Clothing, and Equipage Fuels and Lubricants	Miscellaneous Hard Goods Construction	All Actions of \$25,000 or Less

# AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1974 through FY 1984 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$17,787 million during FY 1984 and accounted for 13.9 percent of all DOD procurement. During FY 1983, the comparable dollar amount was \$15,413 million, which was 12.5 percent of the total awards.

Between FY 1974 and FY 1978, there was an annual increase in the dollar value of RDT&E awards. During FY 1979 RDT&E procurement declined to \$8,481 million but has since increased each year.

Although there has been a general upward trend in both total and RDT&E awards since FY 1975, the relative share of RDT&E procurement to total procurement has declined from 17.5 percent in FY 1976 to 11.7 percent in FY 1981, but it increased to 13.8 percent during FY 1982, decreased to 12.5 percent during FY 1983 and increased to 13.9 during FY 1984.

Contract awards for RDT&E by procurement program are shown for FY 1974 through FY 1984 in Table 8. This table shows the percentages of RDT&E awards in each program based on the totals shown in Table 6.

DOD Prime Contract Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component: FY 1974-1977a Table 7

TYPE OF CONTRACTOR	FY 1974	4	FY 1975		FY 1976		FY 1977	
	AMOUNT (\$000)	2-5	AMOUNT (\$000)	26	AMOUNT (\$000)	3-6	AMOUNT (\$000)	₽¢
TOTAL	\$5,836,047		\$6,319,720h		\$6,887,536		\$7,911,282	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685		37,809		128,139		64,805 20,033	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S. Army Navy Air Force Defense Logistics Agency	\$5,775,136 1,451,799 1,949,484 2,373,853	17.0 18.7 16.1 24.2	\$6,256,670 1,275,568 1,980,377 3,000,725	16.5 14.7 14.5 27.8	\$6,726,470 1,379,538 2,410,554 2,936,378	17.5 16.1 18.3 24.9	\$7,826,444 1,825,133 2,645,643 3,355,668	16.8 16.8 17.0 0.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS Army Navy Air Force Defense Logistics Agency	\$627,484 103,232 249,209 275,043	77.9 57.9 88.7 79.9	\$655,189 90,756 260,335 304,098	77.5 57.6 84.9 81.4	\$698,190 106,899 275,119 316,172	79.6 61.6 87.3 81.8	\$705,566 114,465 294,664 296,437	74.4 59.9 92.2 68.2
BUSINESS FIRMS FOR WORK IN THE U.S. Army Navy Air Force Defense Logistics Agency	\$5,147,652 1,348,567 1,700,275 2,098,810	15.5 17.8 14.3 22.2 0.0	\$5,601,481 1,184,812 1,720,042 2,696,627	15.1 13.9 12.9 25.9	\$6,028,280 1,272,639 2,135,435 2,620,206	16.0 15.2 16.6 23.0 0.0	\$7,120,878 1,710,668 2,350,979 3,059,231	15.6 16.0 15.5 21.6
SMALL BUSINESS FIRMS Army Navy Air Force Defense Logistics Agency	\$300,359 108,453 119,895 72,014	8.28 7.1 3.4	\$316,428 106,860 122,957 86,611	5.6 9.0 3.2 0.0	\$311,370 106,835 123,239 81,296	9.28 3.3 0.0	\$389,119 720,065 161,082 107,972	7.7 7.0 3.5

a) For Definitions and Coverage, See Notes on Coverage.
 b) Includes awards for "Other Defense Agencies".

Table 7 (Continued)

DOD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1978-1981<sup>a</sup>

181	<b>9</b> .c			22.1	74.7 42.7 85.5 86.1 12.4 17.0	10.5 10.6 20.0	289.0 4.0 89.0 6.0 6.0
FY 19	AMOUNT (\$000)	\$10,501,836	33,684 56,263	\$10,411,889 2,034,997 2,542,110 5,329,749 7,486 1,707 500,840	\$1,247,799 90,224 434,538 663,093 2,291 56,705	\$9,164,090 1,944,773 2,107,572 4,666,656 195 144,135	\$678,551 183,757 175,322 205,004 0 680 113,788
	9-6			13.8 14.1 13.4 20.2 * 0.7	77.4 45.8 86.8 86.6 15.2 75.2	12.4 13.7 11.8 17.9 0.7	7.7 7.6 7.6 1.2 1.2
FY 1980	AMOUNT (\$000)	\$9,485,299	72,803	\$9,374,239 1,913,807 3,109,613 3,908,869 1,869 13,218 426,863	\$1,127,692 77,435 414,546 576,161 1,507 800 57,243	\$8,246,547 1,836,372 2,695,067 3,332,708 12,418 369,620	\$584,303 104,716 205,730 172,620 144 100,778
	26			14.2 15.2 14.1 19.2 0.1	77.9 44.1 90.4 85.4 37.5	12.8 14.9 12.6 17.0 0.0	6.7 7.0 7.0 13.8 27.0
FY 1979	AMOUNT (\$000)	\$8,558,669	57,001 21,119	\$8,480,549 1,870,554 3,010,282 3,218,956 2,550 377,429	\$791,661 65,341 379,760 469,760 2,550 54,097	\$7,508,888 1,805,213 2,630,622 2,749,192 323,332	\$502,394 91,910 183,703 139,400 73 87,308
	26			16.0 19.0 15.2 20.4 0.0	71.7 47.3 90.6 63.1 0.0	14.9 18.7 13.7 19.1 0.0	6.1 7.0 4.7 0.0 27.0
FY 1978	AMOUNT (\$000)	\$8,696,980	52,668 32,786	\$8,611,526 2,058,832 3,000,182 3,242,841 33242,841	\$782,839 65,100 360,900 302,659 302,659 54,180	\$7,828,687 1,993,732 2,639,282 2,940,182 0 255,491	\$474,142 80,930 185,509 138,588 0 69,115
TYPE OF CONTRACTOR		TOTAL	INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S. Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	EDUCATIONAL AND NONPROFIT INSTITUTIONS Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	BUSINESS FIRMS FOR WORK IN THE U.S. Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	SMALL BUSINESS FIRMS Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies

For Definitions and Coverage, See Notes on Coverage Less than 0.05 percent.

Table 7 (Concluded)

DOD Prime Contract Awards for Research, Development,

Test, and Evaluation by Type of Contractor and Defense

Component: FY 1982-1984<sup>a</sup>

TYPE OF CONTRACTOR	FY 198	25	FY 1983		FY 1984		FY 1986	ιά.
	AMOUNT (\$000)	>0	AMOUNT (\$000)	32	AMOUNT (\$000)	3-6	AMOUNT (\$000)	9-6
TOTAL	\$14,902,239		\$16,373,654		\$18,343,949			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858 29,318		931,341 29,248		509,159 47,400	-		
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	90,	13.8	,413,0 ,048,6		,787,39 ,125,48	m		- <del></del> -
rce e Logistics Age Functions	95,	, , ,	32,	o m O	- 000	. 20.		
Other Defense Agencies	_	24.6	785,927	25.3	0	24.2		
EDUCATIONAL AND NONPRATE. INSTITUTIONS Army	87,81	75.0	34,96	7:	22,71	æm		
N S N N N N N N N N N N N N N N N N N N	99	75.1	53		. <b>.</b>			
Defense Logistics Agency	4	22.4	5,077	. 8. C	11	19.2		
Other Defense Agencies	66,749	70.5	86,977		ຸຕ			
BUSINESS FIRMS FOR WORK IN THE U.S. Army Navy Air Force Defense Logistics Agency Civil Functions Other Defense Agencies	\$12,957,248 2,253,069 3,051,422 7,149,467 1,149,467 125 502,528	12.7 10.0 8.6 25.9	\$13,678,101 1,890,161 3,262,866 7,821,738 4,206 180 698,950	11.3 7.7 7.4 21.9 *	\$15,664,671 4,832,095 8,191,628 108 108	12.5 12.1 20.2 0.0		
	w w 0.4	8.6 6.2 3.1 73.6	31. 14. 86.	11.3	14, 75, 84, 95,	14.2 3.8 3.6 0.0		<del>-</del>
Other Derense Agencies	126,089	۱ ۵		;	159,686			

a) For Definitions and Coverage, See Notes on Coverage.\* Less than 0.05 percent.

DOD Prime Contract Awards for Research, Development, Test, and Evaluation by Procurement Program: FY 1974-FY 1977<sup>a</sup> Table 8

PROCIREMENT PROGRAM		AMOUNT	(000\$)		PFRC	CENT OF N EACH C	ALL AWA	RDS
	FY 1974	FY 1975	FY 1976	FY 1977	FY '74	FY '75	FY '76	FY '77
TOTAL	6,04		\$6,887,536	\$7,911,282	14.8	13.9	14.7	14.2
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685	37,809 25,241	128,139 32,927	64,805 20,033	1.2	1.1	7.1	0.1
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,775,136	\$6,256,670	46,726,470	47,826,444	17.0	16.5	17.5	16.8
EDUCATIONAL AND NONPROFIT INSTITUTIONS	627,484	655,189	698,190	705,566	77.9	77.5	79.6	74.4
RUSINESSES FOR WORK IN THE 11.5. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280	7,120,878	15.5	15.1		15.6
MAJOR HARD GOODS (SUR-TOTAL)	4,526,830	4,908,871	5,298,797	6,223,232	21.8	22.1	23.2	21.2
	16,5	54,33	11,02	18,08	•	•	•	•
Missile and space systems Ships			241,866	308	2. x . x . x . x	55.9	4 . A . 4	2.×
Tank-Automotive Weapons	ເດີ ພໍເນື	92,04 15,80	84,78	24,45 85,86		•		•
	62,5	57,00	90,55	85,07	4	4	•	9
Electronics and Communications Equipment	<b>7</b>	,70	, 24	0,24	•	•	•	•
SERVICES	553,093	618,795	644,782	784,104	20.7	20.5	20.2	23.2
OTHER (SUB-TOTAL)	67,729	73,815	84,701	113,542	0.7	٥.6	٠,٠	6.0
Subsistence	m		_	3		0.0		
Textiles, Clothing, and Equipage   Fuels and Lubricants	5,522	6,204	9,068	8,637	 -: 	1.4	1.0	1. *
Miscellaneous Hard Goods	2	4	48	59	3.4	3.7	4.1	
truction	95	9 6	,,	, c	•	* <	•	•
All Actions of \$10,000 or Less	ו ם	14.7.8		3, 36	• 1	<b>.</b>		.

(a) For definitions and coverage, see Notes on Coverage.\* Less than 0.05 percent.

DOD Prime Contract Awards for Research, Development, Test, and Evaluation by Procurement Program: FY 1978-FY 1981<sup>a</sup> Table 8 (Continued)

PROCUREMENT PROGRAM		AMOUNT (	(\$000)		PERCE	ENT OF A N EACH C	LL AWA ATEGOR	R N S
	FY 1978	FY 1979	FY 1980	FY 1981	FY '78	FY '79	FY 'RO	FY 'R]
TOTAL	\$8,696,980	\$8,558,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.0
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	, 7	7,	72,803 38,257	33,684 56,263	0.7	0.8	0.7	.00
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	13.8	11.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5
MAJOR HARD GOODS (SUB-TOTAL)	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1
Aircraft Missile and Space Systems Ships Tank-Automotive Weapons Ammunition Electronics and Communications Equipment	1,630,378 2,487,946 247,774 508,924 198,578 83,497 1,676,621	1,311,988 2,705,752 295,868 116,552 266,119 128,702 1,773,389	1,166,736 2,952,724 304,346 109,816 209,618 184,803	728,101 4,131,421 252,585 139,416 202,249 275,692	14.9 37.9 25.3 23.5 25.3	11.3 40.6 4.9 5.5 7.3	37.4 37.4 10.0 0.0 0.0	40.4 3.6 13.3 19.9
SERVICES	909,044	826,010	1,043,534	919,269	20.0	18.3	17.7	15.7
OTHER (SUB-TOTAL)	85,925	84,508	122,275	180,297	٥.	0.5	9.0	. u. e
Subsistence Textiles, Clothing, and Equipage Fuels and Lubricants Miscellaneous Hard Goods Construction All Actions of \$10,000 or Less	6,349 1,444 58,738 7,503 11,873	5,028 20 21,278 7,726 10,456	4,996 421 103,134 12,763	5,322 1,810 153,527 3,038 16,600	*	CC	c c c c	C 4 4 C C

<sup>(</sup>a) For definitions and coverage, see Notes on Coverage.\* Less than 0.05 percent.

Table 8 (Concluded)

DOD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1982-FY 1984<sup>a</sup>

PROCUREMENT PROGRAM		AMOUNT	(\$000)		PERCE	NT OF EACH C	ALL AWAR ATEGORY	SO
	FY 1982	FY 1983	FY 1984	FY 1985	FY '82	Fγ '83	FY '84	FY '85
T0TAL	\$14,902,239	\$16,373,654	\$18,343,949		11.9	11.7	12.6	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858	931,341 29,248	509,159		3.4	9.4	5.0	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	\$15,413,065	\$17,787,390		13.8	12.5	13.9	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,487,815	1,734,964	2,122,719		75.0	77.2	78.3	
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	12,957,248	13,678,101	15,664,671		12.4	11.3	12.5	
MAJOR HARD GOODS (SUB-TOTAL)	11,843,980	12,421,625	14,381,018		17.5	15.4	16.7	
Aircraft Missile and Space Systems Ships	90,43 05,04 25,57	36,24 22,57 06,82	86,44 39,30 56,61					
• × •	156,809 262,973 269,677	156,603 273,029 277,585	126,141 552,749 282,894		3.6	3.4 11.2 8.7	2.5	
Electronics and Communications Equipment	2,833,462	3,448,757	4,036,872		19.9	20.7	20.5	
SERVICES	878,911	870,006	998,605		11.1	8.7	11.8	
OTHER (SUB-TOTAL)	234,357	349,398	285,048		6.0	1.2	0.0	
Subsistence Textiles, Clothing, and Equipage	32	90	45		00.0	1.6	0.0	
Miscellaneous Hard Goods Construction		3,105 267,401 2,046	209,175 209,175 461		*	5.7	*	
All Actions of \$25,000 or Less	,23	.82	9		0,3	9	0.5	

 <sup>(</sup>a) For definitions and coverage, see Notes on Coverage.
 (b) During FY 1982 this was changed from \$10,000 to \$25,000.
 \* Less than 0.05 percent.

## AWARDS BY METHOD OF PROCUREMENT

## **AWARDS BY EXTENT OF COMPETITION**

Total DOD awards subject to competition during FY 1984 totaled \$124,366 million compared to \$120,203 during FY 1983. The following shows the changes in the extent of competition categories for fiscal years 1984 and 1983:

(Millions of Dollars)			Cha	Change
				Percent
	1984	1983	Dollars	of Total
Formally Advertised	\$ 6,774	\$ 7,110	- 336	- 0.4
Negotiated Price Competition	34,971	29,270	+5,701	+3.7
Design and Technical Competition	11,634	11,465	+ 169	- 0.1
Follow-On After Price Competition	4,141	3,012	+ 1,129	+ 0.8
Follow-On After Design and Technical				
Competition	31,616	27,462	+4,154	+2.5
Catalog/Market Price	931	1,418	- 487	-0.4
Non-Competitive	34,299	40,466	-6,167	-6.1

Table 9 gives the total for both actions and dollars by reporting component for each of these categories, and Table 10 provides a general indication of the types of items that fall into each competition category.

## FORMALLY ADVERTISED AND OTHER AWARDS

Table 11 shows the dollar volume of procurements placed with small businesses and other contractors through formal advertising and other statutory authority during FY 1983 and FY 1984. 5.0 percent of total procurement was conducted through formal advertising methods, compared to 5.5 percent last year. Table 12 shows information on these types of awards for FY 1974 through FY 1984.

### STATUTORY AUTHORITY

Tables 13, 14, and 15 present data on the types of procurement authority specified in Title 10, Section 2304(a) of the United States Code. The five clauses used most extensively to negotiate contracts during FY 1984 were: (10) "Impractical to Secure Competition by Formal Advertising;" (14) "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture." (11) "Experimental, Developmental, Test, or Research;" (1) "National Emergency;" and (16) "Purchases to Keep Facilities Available in the Interest of National Defense."

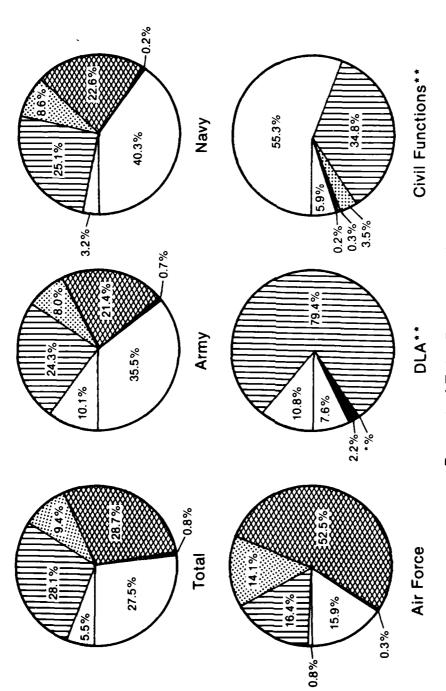
Small business and labor surplus set-as/des totaled \$12,477 million for this year, representing 9.2 percent of the total, compared with \$11,828 million (9.1 percent) last year.

Table 14 shows a total of 14,770,589 procurement actions for FY 1984, an increase of 4,044 actions over last year.

During this fiscal year 98.4 percent, or 14,533,478 actions were for \$25,000 or less compared to 14,525,103 actions and also 98.4 percent last year.

Of the 237,111 larger actions (those over \$25,000), 23,229 were for intragovernmental awards. Of the remaining 213,882 actions, 46.4 percent were for new contracts or supplemental awards for additional supplies or services; the remaining 53.6 percent were delivery orders or modifications such as price redeterminations or incremental funding actions pursuant to the terms of existing contracts. Five negotiation clauses accounted for 76.9 percent of the total number of negotiated contract actions over \$25,000: (10) "Impractical to Secure Competition by Formal Advertising," 40.7 percent; (1) "National Emergency," 19.1 percent; (11) "Experimental, Developmental, Test, or Research," 6.8 percent; (6) "Purchases Outside the United States," 6.1 percent; and (9) "Perishable or Non-Perishable Subsistence," 4.2 percent.

Percent Distribution of DOD Procurement by Extent of Competition According to Defense Component: FY 1984 Chart IV



Percent of Total Procurement

Design or Technical Competition Negotiated Price Competition Formal Advertising



Follow-On After Price or Design Competition Catalog or Market Price Non-Competitive

Intragovernmental actions and actions \$25,000 or less are excluded.
 Amounts of less than 0.05 percent are not shown.

Table 9
Net Value of DoD Procurements by Extent of Competition
According to Defense Component
FY 1983-FY 1984<sup>A</sup>

	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,	NET VALUE		(IN THOUSANDS)	1 1 4 4 7	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				1	
TYPE OF COMPETITION	OCT 83 - SEP	90	OCT 82 - SEP		OCT 83 - SEP	· oo	OCT 82 - SEP	P 83	OCT 83 - SEP	94	OCT 82 - SEP	P 63
		PCT	AMOUNT	PCT	AMOUNT	PCT	AMGUNT	PCT	AMOUNT	PCT	AMBUNT	PCT
		TOTAL	L_B/			ARMY	: :			NAVY		
TOTAL	\$146,031,610 *********		\$140,482,972 #EF#182#18#		\$33,398,978		\$29,893,276 x========	: : : :	\$45, 431, 034 =========		\$48,658,407 ********	
INTRAGOVENMENTAL/FMS	10,098,092		9, 902, 800		2, 635, 791		2,807,635	-	3, 355, 004		3, 105, 744	
OTHER EXCLUSIONS C/	11, 567, 463		10, 377, 002		2, 920, 544		2,525,806		2,788,617		2, 543, 479	
TOTAL, EXCEPT ABOVE EXCLUSIONS	124, 366, 055	100.0	120, 203, 170	100 0	27,842,643	100 0	24, 559, 835	100 0	39, 287, 413	100.0	43,009,184	100.0
FORMALLY ADVERTISED	6, 773, 772		7, 109, 874	ر ا ا	2,801,152			10.8	1, 263, 445		1, 221, 775	2
DESIGN OR TECHNICAL COMPETITION	11, 633, 861		11, 464, 849	1 2 2 3 5 5	2, 217, 729		2, 202, 247		378		3 867 061	<b>0</b> 0
FOLLOW-ON AFTER PRICE COMPETITION FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	4, 141, 597 31, 616, 140	6. 55 6. 4.	3,012,232	80.00	904,399	. e. e		- 0	2, 229, 805	, r. o	2, 151, 564	901
CATALOG OR MARKET PRICE	931,222		1,418,332	1 - 2	230, 737		145,	00	92,048		95, 157	N 0
	750,057,05	o .	,00		9, 699, 942		11, 548, 567	0 . 74	15, 827, 894		19, 521, 355	4 4
					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	*  *  *  *  *  *  *  *  *  *  *  *  *		1	, , ,		:
		AIR	FORCE		DEPENSE	SE LOGISTICS	TICS AGENCY		S	CIVIL FUNCTIONS	TIONS	:
TOTAL	846,839,285		\$41,436,245 ********		\$14,894,061		\$15, 196, 238		\$1,853,345 ******		\$1,948,542 =========	
INTRAGOVENMENTAL/FMS	3, 516, 378		3, 404, 194	-	274, 253		325, 774		66,971		58,300	
OTHER EXCLUSIONS C/	3,604,314		3, 454, 908		933, 793		800, 188		165, 575		132, 266	
TOTAL, EXCEPT ABOVE EXCLUSIONS	39, 518, 593	100.0	34, 577, 143	0 00 1	13, 676, 015	100.0	14, 070, 276	100.0	1,620,799	100.0	1,757,976	100 0
FORMALLY ADVERTISED NEGOTIATED PRICE COMPETITION	317,069		408,512	- <u>9</u>	1,471,970	10.8	1,718,448	12.2	896,680		1,076,584	19
DESIGN OR TECHNICAL COMPETITION FOLLOW-ON AFTER PRICE COMPETITION	5, 563, 303 901, 047	4 0 - 6	552,	7.1	1,079	0 *	6,615	00	56, 270	) in c	33, 243	- <b>a</b> e
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION CATALOG OR MARKET PRICE	19,619,617 162,131		16, 513, 659	6 0	312 341	0.0	3,923	* .	4,010		701	•
NON-COMPETITIVE	6, 271, 074		6, 208, 230	<b>6</b>	1, 032, 950	, K	1,734,225	12.3	95, 544		111, 197	. e
		7						T	,			

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

JA. INCLUDES GIVER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE

JA. INCLUDES AWARDS FOR EDUCATIONAL AND NON-PROFIT INSTITUTIONS, UTILITIES, THE 8A PROGRAM
AND BRAND NAME ITEMS FOR COMMISSARY RESALE.

## Table 9 (Concluded) Net Value of DoD Procurement by Extent of Competition According to Defense Component FY 1983-FY 1984<sup>A</sup>

			NUMBER OF P	PROCUREMENT	T ACTIONS		, , , , , , , , , , , , , , , , , , ,		1	,	1 1 3 1 1 1 1 1 1 1	
	OCT 83 SEP	SEP 84		SEP 83	OCT 83 - SE	SEP 84	OCT 82 - SEP	. 00	OCT 83 - SEP	, 60	OCT 82 - SEP	
	1	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMGUNT	PCT	AMOUNT	PCT
		TOTAL	à			ARMY				NAVY		
TOTAL	14, 770, 589		14, 766, 545		4,603,637		4, 323, 689		3,008,005		3,581,525 sexeses	
INTRABOVENHENTAL/FMS	1, 136, 425		1, 114, 330		418,240		345, 615		279, 703		294, 307	
OTHER EXCLUSIONS C/	4,055,799		3, 765, 484		1, 160, 824		1, 020, 591		1, 339, 232		1,435,296	
TOTAL, EXCEPT ABOVE EXCLUSIONS	9, 578, 365	100.0	9, 886, 731	100.0	3,024,573	100.0	2,957,483	100.0	1,389,070	100.0	1, 851, 922	100.0
FORMALLY ADVERTISED NEGOTIATED PRICE COMPETITION	666, 979 5, 348, 899	7.0	629, 162 4, 813, 754	6.4	61,216	0.42	48,967 1,407,052	47.6	78,516 609,228	20.00 1 00.00 1 00.00	67, 883 644, 091 7, 399	4.4.c
DESIGN ON AFTER PRICE COMPETITION FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	3,982	n N	18, 282 3, 437 14, 227	o , o	1,259	· * *	1,063	. * *	1,067		3,219	i – N
CATALOG OR MARKET PRICE NON-COMPETITIVE	3, 514, 937	36.7	4, 403, 458	44.5 3.	1,296,901	45.9 6	721 1, 494, 499	20.5	685, 531	0 <b>0</b> - 4	1, 107, 441	# 0. 0. 0.
		-			† 1 1 1 1 1 1		; ; ; ; ; ;	1	1 1 1 1 1 1 1 1 1 1 1	j 1		1
		AIRF	FORCE		DEFE	VSE LOGIS	DEFENSE LOGISTICS AGENCY		Ö	CIVIL FUNCTIONS	TIONS	
TOTAL	5, 106, 265		4, 867, 392		1,381,705		1,299,833		557, 230		599, 665 ###################################	
INTRAGOVENMENTAL/FMS	327, 620		344, 426		48, 328		62, 232		40,804		47, 443	
OTHER EXCLUSIONS E/	1,369,147		1,156,701		25,870		65, 023		131,285		82,694	
TOTAL, EXCEPT ABOVE EXCLUSIONS	3, 369, 498	100.0	3, 366, 265	100.0	1,307,507	100.0	1,172,578	100.0	385, 141	0.001	7.38, 528	0 001
FORMALLY ADVERTISED NEGOTIATED PRICE COMPETITION	507, 179	0.0	469,489	14.0	15,810	- 65	16,000		2,993		5, 783	15.0
DESIGN OR TECHNICAL COMPETITION FOLLOW-ON AFTER PRICE COMPETITION	6,047	0, *	5,572	e	20. 4	00	16	00	696 18	00	282 44	- o <b>"</b>
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	10, 289	6.	10,002	e. "	1,475	0 -	2.049		<u>-</u> 0		o 0	0 0 0 0
NON-COMPETITIVE	733, 433	21.6	632, 561	24.7	434, 253	33.2	534, 990		310, 389		363, 236	93.6
								1		7		

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B. INCLUDES GIVER DEFENSE ABENOT AMARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
L. INCLUDES AMARDS FOR EDUCATIONAL AND NOW-PROFIT INSTITUTIONS, UTILITIES, THE 8A PROGRAM
AND BRAND NAME ITEMS FOR COMMISSARY RESALE.

### Table 10 DoD Extent of Competition Procurements by Statutory Authority FY 1983-FY 1984<sup>A</sup>

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		TOTAL /	AMOUNT								
	STATUTORY AUTHORITY			OCT 83 - SEP	Р 84	OCT 82 - SEP	Р 83	OCT 83 - SEP	P 84	OCT 82 - SEP	P 83
		OCT 83- SEP 84	OCT 82- SEP 83	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
	TOTAL	\$146,031,610 4 **********	\$140,482,972 Elerenter		! ! !	1 1 1 1 1 1 1 1 1 1	1	6 6 6 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(	1 1 † 6
INTRAGO	INTRAGOVERNMENTAL/FMS	10,098,092	9, 902, 800								
OTHER E	OTHER EXCLUSIONS BY	11, 567, 463	10, 377, 002								
TOTAL,	TOTAL, EXCEPT ABOVE EXCLUSION	124, 366, 055	120, 203, 170	\$41,744,708	33.6	\$36,379,907	30.3	\$11,633,861	4 :	\$11,464,849	9 1
FORMAL	FORMALLY ADVERTISED	6, 773, 772	7, 109, 874	6, 773, 772	100.0	7, 109, 874	100.0	0	0.0	0	0.0
OTHER	GTHER AUTHORITY (SUB-TOTAL)	117, 592, 283	113, 093, 296	34, 970, 936	29.7	29, 270, 033	101	11, 633, 861	9	11, 464, 849	10.1
58	NATIONAL EMERGENCY PUBLIC EXIGENCY	6, 705, 804 5, 046, 577	6,000,011 4,391,848	7,812,153	15.1	7,308,280	91.4	893, 651 243, 601	0.4 6.8	677, 666 166, 592	တ် က လ တ
36	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	194, 934	146, 238	6,876	ω ο 4 ο	5, 352 0	0.0	154, 123 0	79.1	100, 634	66.6 0.0
96	PURCHASES OUTSIDE U. S. MEDICINE OR MEDICAL SUPPLIES	4, 159, 242 255, 156	4, 042, 992 244, 037	3,094,800	35.5	2, 816, 302 62, 650	69.7	386, 321 1, 044	ω ο ω 4	156, 473 224	9.0 0.1
99	SUPPLIES PURCHASED FOR AUTHORIZED RESALE PERISHABLE OR NONPERISHABLE SUBSISTENCE	4, 172 275, 158	7,185	2,816	67.5 96.1	3, 797 265, 461	52.9 95.7	2,714-	0.0	635	o %
100	IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	43, 958, 830 13, 428, 886	44, 689, 566 12, 273, 917	12,373,480	20.2	10, 199, 618 305, 141	2.23 6.83 68.83	3, 265, 065 4, 388, 108	7.4	4, 721, 312 4, 127, 447	10.6 33.6
33	크	406, 277	267, 592	260, 472	64.1	98	87.8	56, 454		7,692	
	AND INTERCHANGEABILITY OF PARTS	336, 886	318, 552	50, 770		80,985	25. 4	724	0.8	2, 795	on O
5 5	TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE NEGOTIATION AFTER ADVERTISING	25, 912, 084 41, 115	24, 438, 101	1, 140, 238	4.8	84, 253 82	6.3	1, 624, 560 4, 899	6.3	1, 303, 303	80 80
	PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION OTHERWISE AUTHORIZED BY LAW	7, 592, 396 352, 988	6,510,615	3, 824, 092 159, 088	50. 4 45. 1	3,063,698 61,568	47.1 13.4	477, 104 140, 921	. e. e.	70, 789 129, 287	2.1
	ACTIONS OF \$25,000 OR LESS	6, 921, 778	7,024,524	4, 727, 392	68.3	4, 263, 747	60.7	0	0.0	0	0.0

A/ FOR DEFINITIONS AND COVERADE, SEE NOTES ON COVERAGE.

INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
UTILITY SERVICES, SA AWARDS AND
OTHER MISCELLANEOUS ITEMS.

\* LESS THAN 0.05 PERCENT.

### Procurements by Statutory Authority FY 1983-FY 1984<sup>A</sup> Table 10 (Continued) DoD Extent of Competition

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			FOLLOW-ON AFTER	TER PR	PRICE COMPETITION	Z	FOLLO	K-ON A	FOLLOW-ON AFTER DESIGN OR TECHNICAL COMPETITION	
THROTTOM YEAR OFFER	TOTAL	AMOUNT	T 83 -	SEP 84	OCT 82 - SEP 83	93	OCT 83 - SEP 84	SEP 84	OCT 82 - SEP	83
	OCT 83-	OCT 82- SEP 83	AMOUNT	PCT		PCT	AMGUNT	PCT	E	PCT
TOTAL	\$146,031,610 RESERVED	\$140,482,972								
INTRAGOVERNMENTAL/FMS	10,098,092	9, 902, 800								
OTHER EXCLUSIONS BY	11, 567, 463	10, 377, 002								
TOTAL, EXCEPT ABOVE EXCLUSION	124, 366, 055	120, 203, 170	\$4,141,597	6 :	\$3,012,232	10	\$31,616,140	25.4	\$27,461,800	22.9
FORMALLY ADVERTISED	8,773,772	7, 109, 874	0	0.0	0	0.0	O	0.0	o	0.0
OTHER AUTHORITY (SUB-TOTAL)	117, 592, 283	113, 093, 296	4, 141, 597	e ;	3,012,232	2.7	31,616,140	26.9	27, 461, 800	24.3
(1) NATIONAL EMERGENCY (2) PUBLIC EXIGENCY	8, 705, 804 5, 046, 577	8,000,011 4,391,848	91,506	0.0	3, 201 84, 342	* -	0 1,232,757	24.4	1,720	24.3
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	194, 934	146,238	386	00	139 0	-00	12,259	6 O	2,084	40
(6) PURCHASES OUTSIDE U. S. (7) MEDICINE OR MEDICAL SUPPLIES	4, 159, 242, 255, 156	4,042,992	46, 701 316	- 0	45, 936 364	0.2	31,061	ø 0 0	54,805	- 0 4 0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NONPERISHABLE SUBSISTENCE	4, 172 275, 158	7,185	00	00	0 4 0 0 4	0.0	00	00	0 106	0.*
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	43, 958, 830	44, 689, 566 12, 273, 917	1,840,093	40	1, 604, 380 33, 581	9 E	7,772,313	17.7	5, 312, 974 4, 290, 771	35.0
(12) CLASSIFIED PURCHASES	406, 277	267, 592	20,637	- io	4,083	in.	5, 486	4	9,384	89 100
	336, 886	318, 552	21,884	6.5	2,092	0 7	7,825	2 3	10,615	3.3
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING	25, 912, 084 41, 115	24, 438, 101	1,979,795	7.6	1,207,289	4 O 0 O	17, 576, 617	67.8	15, 237, 314	62 4 0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFLUSE OR INDUSTRIAL HOBILIZATION (17) OTHERWISE AUTHORIZED BY LAW	7, 592, 396	6,510,615	50,830 1,536	0.0	6, 968 19, 447	1.4	349, 150 8, 090	4.0 8.0	1, 452, 002	22 8 .4
ACTIONS OF \$25,000 OR LESS	6,921,778	7, 024, 524	0	0.0	o	0.0	o	0	0	o

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
UTILITY SERVICES, BA AWARDS AND
OTHER MISCELLANEOUS ITEMS

#### Procurements by Statutory Authority FY 1983-FY 1984<sup>A</sup> Table 10 (Concluded) Dod Extent of Competition

	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	CATALOG OR	OR MA	MARKET PRICE		. 2	ON-COMP	NON-COMPETITIVE	
		TOTAL AMOUNT	TALLON	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							
	STATUTORY AUTHORITY	) 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	OCT 83 - SEP	4	OCT 82 - SE	SEP 83	OCT 83 - SE	SEP 84	OCT 82 - S	SEP 83
1	, :	OCT 83- SEP 84	OCT 82- SEP 83	AMOUNT	PCT	AMGUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
	TOTAL	\$146,031,610 \$	\$140,482,972		1		1	1	1	r 	1 • • • •
INTRAGO	INTRAGOVERNMENTAL/FMS	10,098,092	9, 902, 800				,				
OTHER E	OTHER EXCLUSIONS BY	11, 567, 463	10, 377, 002								
TOTAL.	EXCEPT ABOVE EXCLUSION	124, 366, 055	120, 203, 170	\$931,222	0.8	\$1,418,332	1.2	\$34,298,527	27.6	\$40,466,050	33.7
FORMA	FORMALLY ADVERTISED	6, 773, 772	7, 109, 874	٥	0.0	0	0.0	0	0.0	0	0.0
OTHER	OTHER AUTHORITY (SUB-TOTAL)	117, 592, 283	113, 093, 296	931,222	6.0	1,418,332	1.3	34, 298, 527	29.2	40, 466, 050	35.6
58	NATIONAL EMERGENCY PUBLIC EXIGENCY	8, 705, 804 5, 046, 577	8,000,011 4,391,848	72, 263	0.4	34 45, 192	0.0	2,653,300	0.0 52.6	9,110 2,513,753	57.2
<b>3</b> 8	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	194, 934	146, 238	00	0.0	00	00	21,490	0.0	36, 029	9 26 0
(6)	PURCHASES OUTSIDE U. S. MEDICINE OR MEDICAL SUPPLIES	4, 159, 242 255, 156	4,042,992 244,037	68, 519 136, 115	1.7	163, 575 148, 513	60 9	531,840	12.8	805, 901 32, 286	19.9
66	SUPPLIES PURCHASED FOR AUTHORIZEO RESALE PERISHABLE OR NONPERISHABLE SUBSISTENCE	4,172	7, 185	474 2, 882	4.1.	327	4. c	10,450	3.8	3,061 8,096	2.9
000	IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	43, 958, 830 13, 428, 886	44, 689, 566 12, 273, 917	610, 221	4.0	988, 295 5, 758	9.0	18, 097, 658 3, 944, 096	29.4	21,862,987	28.6
(12)	CLASSIFIED PURCHASES TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION	406,277	267, 592	1,688		768	o 0	61,540	15.2	10, 801	4 6
(4E)	F A	25, 912, 084 41, 115	24, 438, 101	, so	0.4	. 00	00	3, 591, 874	13.9	6,605,942	27.
(16)	PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION OTHERWISE AUTHORIZED BY LAW	7, 592, 396 352, 988	6, 510, 615 460, 473	800 28, 363	* 6	510 41,029	о * с	2, 890, 420 14, 990	88 - 4	1,916,648	29 4 40.6
1	ACTIONS OF \$25,000 OR LESS	6, 921, 778	7,024,524	0	0.0	0	0	2, 194, 386	31.7	2,760,777	39.3

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
UTILITY SERVICES, BA AWARDS AND
OTHER PISSELLANEOUS ITEMS.

\* LESS THAN 0.05 PERCENT.

DOD Formally Advertised and Other Prime Contract Awards by Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup> Table 11

	N AMOUN	(AMGUNTS IN THOUSANDS)	2			
	OCT 83- SEP 84	SEP	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83
2 2	TOT	TOTAL B/		: :		NAVY
101	\$146,031,610	\$140,482,972	\$33,398,978 ******	\$29, 893, 276 ************************************	\$45,431,034 serrenser	\$48,658,407
INTRAGOVERNMENTAL/FMS	10,098,092	9, 902, 800	2, 635, 791	2, 807, 635	3, 355, 004	3, 105, 744
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS FORMALLY ADVERTISED OTHER	135, 933, 518  6, 785, 569 129, 147, 949	130, 580, 172  7, 119, 718 123, 460, 454	30, 763, 187  2, 809, 163 27, 954, 024	27, 085, 641 2, 670, 192 24, 415, 449	42, 076, 030 	45, 552, 663 
FOR WORK OUTSIDE THE U.S. C/ FORMALLY ADVERTISED OTHER	8.311,462  7,904,783	7, 236, 372  357, 805 6, 878, 567	2, 558, 621  177, 051 2, 381, 570	2, 196, 397	1, 162, 760 	981, 643  155, 659 825, 984
EDUCATIONAL AND NON-PROFIT INSTITUTIONS FORMALLY ADVERTISED OTHER	2,709,686	2,247,933  9,203 2,238,730	343,140  6,112 337,028	308, 915  7, 272 301, 643	965,026 3,005 962,021	690, 866   690, 424
BUSINESS FIRMS FOR WORK IN THE U.S. FORMALLY ADVERTISED OTHER	124, 912, 148  6, 369, 444 118, 542, 704	121,095,867  6,752,710 114,343,157	27, 861, 426 2, 626, 000 25, 235, 426	24, 580, 329 2, 515, 389 22, 064, 940	39, 948, 244 1, 095, 109 38, 853, 135	43, 880, 152  1, 066, 116 42, 814, 036
SMALL BUSINESS FIRMS FORMALLY ADVERTISED OTHER	23, 816, 460  2, 353, 687 21, 462, 773	22, 768, 738 	6, 675, 172  771, 336 5, 903, 836	5, 604, 465  658, 845 4, 945, 620	6,100,383  474,907 5,625,476	5,853,776  476,214 5,377,561
OTHER BUSINESS FIRMS FORMALLY ADVERTISED OTHER	101, 095, 688  4, 015, 757 97, 079, 931	98, 327, 129 	21, 186, 254 	18, 975, 864 	33, 847, 861  620, 202 33, 227, 659	38,026,377  589,902 37,436,475
FORMALLY ADVERTISED AS A PERCENT OF TOTAL, EXCLUDING INTRAGOVERNMENTAL BUSINESS FIRMS FOR WORK IN THE U.S.	юю 0.4	io io	1.00	o	୦ N ଟ ଟ	, a,

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES FOREIGN FIRMS FOR WORK IN THE U.S.

Table 11 (Concluded)

### DOD Formally Advertised and Other Prime Contract Awards by Type of Contractor, According to Defense Component: FY 1983-FY 1984<sup>A</sup>

	( AMOUNTS	Z				
2 C C	F 6	OCT 82- SEP 83	GCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 8
	A.A.	ш.,	DEFENSE LOGI	່ທ	171	:
TOTAL	\$46,839,285 BERRENEER	\$41,436,245 ************************************	\$14,884,061	\$15, 196, 238	61, 853, 345 	8 1, 0 4 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
INTRAGOVERNMENTAL/FMS	3,516,378	3, 404, 194	274, 253	325, 774	66,971	58,300
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	43, 322, 907	36,032,051	14, 609, 808	14, 870, 464	1,786,374	1,890,242
FORMALLY ADVERTISED OTHER	317,253	409, 191 37, 622, 860	1, 471, 999	1,718,510 13,151,954	896, 816 889, 558	1,077,876
FOR WORK GUTSIDE THE U.S. C/ FORMALLY ADVERTISED OTHER	1,649,286 5,346 1,643,942	1, 302, 265 7, 298 1, 294, 967	2,876,240 	2, 712, 435 	8,746 	2,327
EDUCATIONAL AND NON-PROFIT INSTITUTIONS FORMALLY ADVERTISED OTHER	1,166,807	1,080,543	60, 287 		43, 935	33, 783 1, 291 32, 492
BUSINESS FIRMS FOR WORK IN THE U.S. FORMALLY ADVERTISED OTHER	40, 506, 812 311, 723 40, 195, 089	35, 649, 243 	11,673,281  1,424,999 10,248,282	12, 149, 543  1, 672, 867 10, 476, 676	1, 733, 693  888, 195 845, 498	1, 854, 132 1, 074, 848 779, 284
SMALL BUSINESS FIRMS . FORMALLY ADVERTISED OTHER	115, 949	3, 932, 182 	5, 237, 554  812, 357 4, 425, 197	6,064,441 1,033,734 5,030,707	927, 831  169, 733 758, 098	900 900 900 900 900 900 900 900
OTHER BUSINESS FIRMS FORMALLY ADVERTISED OTHER	36, 165, 480 195, 774 35, 969, 706	31,717,061 	6, 435, 727 	6,085,102 639,133 5,445,969	805, 862 718, 462 87, 400	863, 286
FORMALLY ADVERTISED AS A PERCENT OF TOTAL, EXCLUDING INTRAGOVERNMENTAL BUSINESS FIRMS FOR WORK IN THE U.S.	r. <b>6</b> 0	<b>5</b> 5	10.1 12.6	5 - 4 5 -	50.2	57.0

A FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

DOD Formally Advertised and Other Prime Contract Awards by Type of Contractor: FY 1974-FY 1979a Table 12

(Amounts in Millions)

TYPE OF CONTRACTOR			FISCAL	YFAD		
	1974	1975	1976	1977	1978	1979
TOTAL	\$40,131(6)	\$45,758(h)	\$46,934(h)	\$55,572	\$65,185	¢70,956
INTRAGOVERNMENTAL	3,340	5,041	6,195	6,20R	7,467	7,288
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$36,409	\$40,363	\$40,726	\$49,364	457,718	463,668
Formally Advertised Other	3,069	3,437	3,232	3,928	3,918 53,800	5,058   58,610
FOR WORK OUTSIDE THE U.S.	\$2,370	\$2,403	\$2,255	\$2,820	\$4,011	43,877
Formally Advertised Other	66 2,304	2,336	65,190	58	3,914	3,752
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$805	4846	4877	8703	41,092	\$1,247
Formally Advertised Other	804	1845	376	* 62	1,091	1,246
RUSINESS FIRMS FOR WORK IN THE U.S. (SUR-TOTAL)	\$33,234	437,114	437,504	\$45,595	\$52,615	4.58,544
Formally Advertised Other	3,002	3,369	3,166 34,428	3,869 41,726	3,820 48,795	4,932
Small Business Firms	6,487	7,414	7,495	8, 913	10,101	12,171
Formally Advertised Other	1,213	1,112	1,099	1,346	1,604	1,914
Other Business Firms	26,747	29,700	30,099	36,682	42,514	46,373
Formally Advertised Other	1,789 24,958	2,256	2,068 28,031	2,523	2,217	3,018
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental Rusiness Firms for Work in the U.S.	8.4% 9.0%	9.54 9.18	7.0% 8.4%	χχ. υ.υ. υ.υ.	6.8% 7.3%	7.9%

For definitions and coverage, see Notes on Coverage. Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table: FY 1974, \$3R2M; FY 1975, \$354M; and FY 1976, \$14M; Less than \$500,000. (a)

DOD Formally Advertised and Other Prime Contract Awards by Type of Contractor: FY 1980-FY 1984<sup>a</sup> Table 12 (Concluded)

(Amounts in Millions)

TYPE OF CONTRACTOR			FISCAL	YEAR		
	1980	1981	1982	1983	1984	1985
TOTAL INTRAGOVERNMENTAL	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032	
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$73,526	\$ 95,425	\$111,970	\$130,580	\$135,934	
Formally Advertised Other	5,598 67,928	6,977 88,448	7,487	7,120	6,786	
FOR WORK OUTSIDE THE U.S.	\$ 5,366	\$ 6,559	\$ 7,522	\$ 7,236	\$ 8,311	
Formally Advertised Other	152	204	315	358 6,878	407	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$ 1,456	\$ 1,671	\$ 1,984	\$ 2,248	\$ 2,710	
Formally Advertised	1,453	1,662	1,977	2,239	2,701	
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$66,704	\$ 87,195	\$102,464	\$121,096	\$ 124,912	
Formally Advertised Other	5,443	6,764	7,165	6,753	6,369 118,543	
Small Business Firms	13,588	17,770	20,144	22,769	23,816	
Formally Advertised   Other	2,023 11,565	2,667 15,103	2,738	2,504	2,353	
Other Business Firms	53,116	69,425	82,320	98,327	101,096	
Formally Advertised   Other	3,420	4,097 65,328	4,427	4,249	4,016 97,080	
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	7.6%	7.3% 8.0%	6.7% 7.3%	5.5%	5.0% 5.4%	

(a) For definitions and coverage, see Notes on Coverage.

Table 13
DOD Prime Contract Awards by Statutory Authority,
According to Defense Component:
FY 1983-FY 1984<sup>A</sup>

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1 1 1 1 1	: 5	OCT 83 - SEP 84	TOTAL B/ OCT 82	. SEP 83	OCT 83- SEP 84	OCT 82- SEP 63
	( 10 U.S.C. 2304 (A) )	AMOUNT PCT	AMOUNT	PCT	AR	ARMY
F	TOTAL	1146,031,610 *********	\$140,482,972	QI#	\$33,398,978 #########	B/   \$29, 893, 276   ####################################
INTRAG	NTRAGOVERNMENTAL/FMS	10,098,092	9, 902, 800	ō	2, 635, 791	2, 807, 635
TOTAL,	TOTAL, EXCEPT INTRAGOVENMNENTAL/FMS	135, 933, 518 100.0	130, 580, 172	2 100.0	30, 763, 187	27, 085, 641
FORM	FORMALLY ADVERTISED	6, 785, 569 5.1	0 7,119,718	6 50.00	2, 809, 163	2,670,192
OTHE	OTHER AUTHORITY (SUB-TOTAL)	129, 147, 949 95.0	123, 460, 454	94.6	27,954,024	24, 415, 449
Ξ	NATIONAL EMERGENCY (SUB-TOTAL)	12, 476, 822 9.2	11,827,775	ις. 	3,885,185	3, 291, 722
	(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES (B) SMALL BUSINESS SET-ASIDES	26,629 12,450,193 9.3	117,138 2 11,710,637	0.1	6, 953 3, 878, 232	3,254,178
(3)	PUBLIC EXIGENCY PURCHASES NOT MORE THAN \$25,000	5,113,641 3.42,705,793 2.0	8 4,425,227 0 2,783,900	27 3.4 00 2.1	1,381,598	950, 954 554, 841
<u>3</u> ©	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	231,007 0.3	2 176,136 0 1,193,380	00.1	153, 541 205, 678	120,909
(6)	PURCHASES GUTSIDE U.S. MEDICINES OR MEDICAL SUPPLIES	5, 596, 560 4. 270, 802 0 ;	1 5,363,393 2 272,760	13 4.1	2,081,808	1,766,247
8 6	SUPPLIES PURCHASED FOR AUTHORIZED RESALE PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,092,913 0 ( 2,512,621 1.9	9 1,027,620 9 2,474,238	0 8 6 8	352, 745 603, 457	327, 478 588, 971
6.5	IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	46, 048, 536 33.4 14, 753, 144 10.9	9 47,460,548 9 13,101,157	18 38.4 17 10.0	6, 835, 861 1, 822, 142	8, 192, 153
33	CLASSIFIED PURCHASES TECHNICAL FOLLOMENT REQUIRING STANDARD 17A1	408,725 0.3	3 269,130	0.2	30, 758	150
3		341,353 0.3	3 319,843	3 0.2	9, 836	28,148
6	TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG.	26, 420, 206 19.4 42, 036 *	24, 442, 655	5 18.7 0 0.0	4, 115, 693 8, 765	3, 980, 702
(16)	PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION OTHERWISE AUTHORIZED BY LAW	7,643,962 5 ( 2,184,749 1.6	6 6,520,951 6 1,801,371	2.1 0.4	3, 161, 038	2,098,663
			-			

# Table 13 (Concluded) DOD Prime Contract Awards by Statutory Authority, According to Defense Component:

FY 1983-FY 1984<sup>A</sup> (AMDUNTS IN THOUSANDS OF DOLLARS)

			S I NODEN I	IN IHOUSANDS	OF DOLLARS)			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	STATUTORY AUTHORIZATION	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83	OCT 83- SEP 84	OCT 82- SEP 83
		NAVY	٨,	AIR	FORCE	DEFENSE LOGIS	LOGISTICS AGENCY	CIVIL	CIVIL FUNCTIONS
¥	TOTAL	\$45,431,034 *******	\$48,658,407	\$46,839,285	\$41,436,245	\$14,884,061	<b>\$</b> 15, 196, 238	\$1,853,345 sementaria	\$1,948,542 ====================================
INTRAG	INTRAGOVERNMENTAL/FMS	3, 355, 004	3, 105, 744	3, 516, 378	3, 404, 194	274, 253	325, 774	66, 971	58, 300
TOTAL,	EXCEPT INTRAGOVENMNENTAL/FMS	42, 076, 030	45, 552, 663	43, 322, 907	38, 032, 051	14,609,808	14, 870, 464	1,786,374	1, 890, 242
FORM/	FORMALLY ADVERTISED	1, 286, 786	1, 222, 219	317, 253	409, 191	1, 471, 999	1,718,510	896, 816	1,077,875
OTHER	OTHER AUTHORITY (SUB-TOTAL)	40, 809, 244	44, 330, 444	43,005,654	37, 622, 860	13, 137, 809	13, 151, 954	889, 558	812, 367
Ê	NATIONAL EMERGENCY (SUB-TOTAL)	3, 407, 151	3,243,811	2,115,146	1,850,783	2,349,987	2, 794, 009	634, 804	588, 153
	(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES (B) SMALL BUSINESS SET-ASIDES	1, 722	8, 572 3, 235, 239	590 2,114,556	4, 803 1, 845, 980	15, 666	64, 982 2, 729, 027	1,650	1, 221 586, 932
3.6	PUBLIC EXIGENCY PURCHASES NOT MORE THAN \$25,000	727, 363	665, 997	2, 917, 716	2,763,328	67, 473	30, 748 851, 706	14, 271	11,981
<u>3</u> 8	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	34,870 629,716	13, 586 559, 656	20,064 429,096	13, 738 404, 553	5.2 869	161	19, 734	25, 970 6, 850
(9)	PURCHASES OUTSIDE U.S. MEDICINES OR MEDICAL SUPPLIES	11,803	396, 303	1, 228, 564	1,173,724	1, 829, 030	1,993,065	юO	142 0
99	SUPPLIES PURCHASED FOR AUTHORIZED RESALE PERISHABLE OR NON-PERISHABLE SUBSISTENCE	224, 326 107, 594	196, 298	387, 623	362,953 1,039,858	128,219	140,893	0 0 0	0 99
5 5	IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	16, 131, 839 4, 313, 179	20, 113, 967 3, 127, 250	12, 729, 114	11, 413, 986 7, 262, 728	6, 475, 856	5,942,946 5,218	48, 481	58, 540 139
333	CLASSIFIED PURCHASES TECHNICAL FOLIPMENT REQUIRING STANDARDIZATION	3, 687	360	6, 195	1, 500	66	0	0	o
	AND INTERCHANGEABILITY OF PARTS	295, 602	264, 961	26, 250	26,732	9, 638	8	0	O
5 5	TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATIC» FOR MFG.	9, 387, 915	10, 473, 831	12,916,581	9,988,114	17, 360	ø 'n	256	o <b>t</b> v
(16)	PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION OTHERWISE AUTHORIZED BY LAW	3, 898, 895 459, 582	3, 925, 780	497, 766 362, 301	482,975 311,575	86, 263 429, 508	13, 513 439, 140	126, 385	87,450

A FOR DEFINITIONS AND COVERAJE, SEE NOTES ON COVERAGE.

Table 13A
Net Value of DOD Prime Contract Awards by Statutory Authority,
According to Awards of \$25,000 or Less and Over \$25,000
FY 1983-FY 1984<sup>A</sup>

(Amounts in Thousands of Dollars)

	THE LAY COMPLETE AND A COMPLETE AND	DCT		1984	136		1983
1	SIMILIONY MUHOMICALION ( 10 U.S.C. 2304 (A) )	TOTAL	\$25,000 AND LESS	OVER \$25,000	TOTAL	\$25,000 AND LESS	6VER \$25,000
5	TOTAL	\$146,031,610 ====================================	\$12, 460, 335	\$133, 571, 275 Extractive	\$140,482,972	\$12,240,849	\$128, 242, 123
INTRAGO	INTRAGOVERNMENTAL/FMS	10,098,092	1, 545, 527	8, 552, 565	9, 902, 800	1, 465, 792	8, 437, 008
TOTAL,	EXCEPT INTRAGOVENMNENTAL/FMS	135, 933, 518	10,914,808	125,018,710	130, 580, 172	10, 775, 057	119, 805, 115
FORMA	FORMALLY ADVERTISED	6, 785, 569	280, 350	6, 505, 219	7, 119, 718	305, 109	6,814,609
OTHER	OTHER AUTHORITY (SUB-TOTAL)	129, 147, 949	10, 634, 458	118, 513, 491	123, 460, 454	10, 469, 948	112, 990, 506
5	NATIONAL EMERGENCY (SUB-TOTAL)	12, 476, 822	3,771,018	8, 705, 804	11,827,775	3,826,757	8,001,018
	(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES (B) SMALL BUSINESS SET-ASIDES	26, 629 12, 450, 193	3, 768, 859	24,470	117, 138	11,307	105, 831
9.6	PUBLIC EXIGENCY PURCHASES NOT MORE THAN \$25,000	5, 113, 641 2, 705, 793	14,319	5, 099, 322	4, 425, 227 2, 783, 900	21, 836 2, 783, 900	4, 403, 391
<u>4</u> 8	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	231,007 1,315,079	29, 882 52, 882	201, 125	176, 136	22, 269 62, 732	153, 867
(6)	PURCHASES OUTSIDE U.S. MEDICINES OR MEDICAL SUPPLIES	5,586,560	788, 899 13, 958	4, 797, 661	5, 363, 393	640,906 17,096	4, 722, 487 255, 664
ê 6 6	SUPPLIES PURCHASED FOR AUTHORIZED RESALE PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,092,913	904,083	168,830	1,027,620 2,474,238	814, 875 1, 776, 460	212,745
100	IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	46, 048, 536 14, 753, 144	428, 415	45, 620, 121 14, 726, 005	47, 460, 548 13, 101, 157	419, 415 32, 090	47, 041, 133 13, 069, 067
918	CLASSIFIED PURCHASES TECHNICAL FOLIDMENT BEOLIDMING STANDARDIZATION	408, 725	1,866	406, 859	269, 130	1,743	267, 387
2	AND INTERCHANGEABILITY OF PARTS	341,353	2,919	338, 434	319, 843	1,291	318, 552
2 4 5 5	TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG.	26, 420, 206 42, 036	3, 403	26, 416, 803 41, 712	24, 442, 655	4, 55 4, 55 4, 55 1, 60	24, 438, 101
(16)	PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION OTHERWISE AUTHORIZED BY LAW	7, 643, 962 2, 184, 749	7,288	7, 636, 674	6, 520, 951	9,341	6, 511, 610

Number and Percent of DOD Prime Contract Awards by Statutory Authority, According to Awards of \$25,000 or Less and Over \$25,000 FY 1983-FY 1984<sup>A</sup> Table 14

	ACTIONS OF \$25,000 O B3 OCT 83-SEP 84 OCT NUMBER PERCENT NUM 14,533,478 14,52 14,523,478 14,52 1,13,196 01 1,09 00.0 13,420,282 100 0 13,43 18.1 2,42,621 18.2 2,46 0.1 2,42,621 18.2 2,46 0.1 2,42,621 18.2 2,46 0.1 2,924 87 0.2 2 11.3 1,658,737 12.4 1,53 11.3 1,658,737 12.4 1,53 11.263 8 1	ACTIONS OF \$25,000 OR LESS  GCT 83-SEP 84  GCT 83-S
ACT 10NS OF BOTT BOTT BOTT BOTT BOTT BOTT BOTT B	ACTIONS OF \$25,000 OR LESS  OCT 83-SEP 84  OCT 82-SE  NUMBER PERCENT NUMBER  1,113,196  13,420,282 100 0 13,434,745  6,383,005 47 6 6,615,957  2,442,621 18.2 2,464,495  14,031 0.1 6,024  24,857 0.1 29,653  1,029,028 77 1,048,171  11,886 17 3 6 339,874  1,658,737 12 4 1,538,111  680,862 5 1 659,159  2,924 * 3,312  1,263 * 1,263 * 3,312	ACTIONS OF \$25,000 OR LESS  OCT 83-5EP 84  NUMBER PERCENT NUMBER PERCENT  14,533,478  15,420,282 100 O 13,434,745 100.0 213,882 100.0  651,047 4.9 612,080 4.6 16,979 7.9  12,769,235 C5.2 12,822,665 95.4 '96,903 92.1  6,383,005 47 6 6,615,957 49.3 40,928 19.1  1,029,028 7 7 1,048,171 7.8 13,121 6.1  11,029,028 7 7 1,048,171 7.8 13,121 6.1  11,836 0 1 1,44,470 0 1 1,826 0 9  14,651 7 1,048,171 7.8 13,82 0 9  1,658,737 12 4 1,538,111 11 5 8,948 4.2  2,924 x 33,312 x 14,481 6.8  1,263 x 3 12 x 15,828 1 9 87,143 40.7  2,924 x 33,12 x 14,481 6.8  1,263 x 3 12 x 15,828 x 15,838 87,143 40.7  2,924 x 33,12 x 14,481 6.8  1,263 x 3 12 x 14,481 6.8  1,263 x 3 12 x 14,481 6.8  1,263 x 3 12 x 14,481 6.8
101 1 2 1 0 10 10 10 10 10 10 10 10 10 10 10 10	0000 OR LESS 0001 82-SE 0001 82-SE 11,090,358 13,434,745 12,822,665 2,615,957 6,615,957 6,615,957 6,615,957 1,048,171 1,048,171 1,048,171 1,048,171 1,538,111 1,538,111 2,538,111 1,538,111 1,538,111 1,538,111 5,538,111 1,538,111 5,538,111 5,538,111 6,538,159	000 0R LESS  000 0R LESS  001 82-SEP 83  001 83-SEP 84  1,090,358  13,434,745 100.0  213,882 100.0  213,882 100.0  214,645 100.0  215,882 100.0  216,979 7.9  12,822,665 95.4 96,903 92.1  6,615,957 49.3 40,928 19.1  6,615,957 49.3 40,928 19.1  1,048,171 7.8 16,979 7.9  1,048,171 7.8 13,121 6.1  1,048,171 7.8 13,121 6.1  1,048,171 7.8 13,121 6.1  1,048,171 7.8 13,121 6.1  1,048,171 7.8 13,121 6.1  1,048,171 7.8 13,121 6.1  3,312 x 14,481 6.8  39.9 x 655 0.3  229, 539 x 14, 481 6.8

A FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B. INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

Table 14 (Concluded)

Number and Percent of DOD Prime Contract Awards by Statutory Authority,

According to Awards of \$25,000 or Less and Over \$25,000

FY 1983-FY 1984<sup>A</sup>

					¥	TIONS OV	œ					
STATUTORY AUTHORITY (10 U.S.C. 2304(A))	OCT 83-SEP	, Z &	CT 82-SE	93	5	EL 1 VERY P 84	92-	:	. ⊢	M001F1	62-5	83
	UMBER	ERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
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TOTAL	ď Z		ď		ď Z		¥ Z		<b>∢</b> Z		₹ Z	
INTRAGOVERNMENTAL/FMS	ď Ž		۷ ۲		ď		₹ Z		¥ Z		<b>∢</b> Z	
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	99, 133	100.0	94, 508	100.0	77,780	100 0	76,893	100.0	36, 969	100.0	46,069	100.0
FORMALLY ADVERTISED	12, 362	12.5	12, 185	12.9	2, 367	3.0	2,939	3.8	2,250	6.1	2,987	6.5
OTHER AUTHORITY (SUB-TOTAL)	86,771	87.5	62,323	87.1	75, 413	97.0	73,954	3 96 2	34,719	93.9	43,082	93.5
(1) NATIONAL EMERGENCY	27, 528	27.8	25, 647	27.1	6,673	9 8	6,010	7.8	6,727	18.2	5,678	12.3
12) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$25,000	4, 189 0	4.0	4,502	4.0 80.0	3,283	4.0 0.0	3,284	4.0 6.0	969	9.0	1,549	6.0 4.0
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	984	2.1	632	2.7	1, 124	0 =	1,180	0 5 5	381	- w - o	367	0.4 6.6
(6) PURCHASES OUTSIDE U S	7,054	1.1	5,516	R) -	3,919 681	က ဝ ဝ ၈	5,147	1.0	2,148	φ. *	2,311	0.0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	28	* 4	3,256	* 6.	2,031	9.6	2,904	9 9 8		* 0	n. 4	* O
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ACVERTISING FORMAL ACVERTISING FOR THE TOP	30, 303	30.6	29, 968	31.7	46, 928	60.3	43, 907	57.1	9,912	26.8	17,718	89 138
	5, 121	2	5,812	6.2	1,229	9	1,119	 	18, 131	22.0	90, 706	18.9
(12) CLASSIFIED PURCHASES	435	4.0	426	0.5	140	0.2	69	0.1	080	0.2	32	. 0
	Ϋ́	0.1	90	0.1	52	0.1	96	0.1	52	0.2	1.5	o. 3
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR M-0 (15) NEGOTIATION AFTER ADVERTISING	657 53	0 0	722	φ C <sup>X</sup>	1,074	÷.0 4 ÷.	1,332	1.7	2, 030	10 CO	2, 180	4.0 7.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (17) OTHERWISE AUTHORIZED BY LAW	445 2,678	00 10 L	376 2, 251	0.0 4.4	1,064	- 0 4 4	932	5.0	1,303	6, 6, 10, 61	1,241	2.9 7.4
- LESS THAN O 05 PERCENT	1	-			1 1 1 1 1 1						7	

DOD Prime Contract Awards by Statutory Authority: FY 1974-FY 1977a Table 15

STA	STATUTORY AUTHORITY	FY 1974		FY 1975		FY 1976		197	7
[10	) U.S.C. 2304(A)]	AMOUNT	80	AMOUNT	3-6	AMOUNT	8-6	AMOUNT	9-8
TOTAL		\$40,131,124		\$45,758,298		\$46,934,231		\$55,571,616	
INTRAGOVERNMENTAL	FAL	3,340,449		5,040,952		6,194,527		6,208,151	
TOTAL, EXCEPT I	TOTAL, EXCEPT INTRAGOVERNMENTAL	36,408,616	100.0	40,363,334	100.0	40,726,190	100.0	49,363,465	100.0
FORMALLY ADVERTISED	ERTISED	3,069,142	8.4	3,437,111	8.5	3,232,425	7.9	3,927,458	8.0
OTHER AUTHORI	OTHER AUTHORITY (SUB-TOTAL)	33,339,474	91.6	36,926,223	91.5	37,493,765	92.1	45,436,007	92.0
(1) National	National Emergency (Sub-Total) (a) tabor Surplus Area and	1,744,343	4.8	2,176,297	5.4	2,236,956	5.5	2,853,838	5.8
	Side Set-	101,750	 	73,461 2,083,105 10,779	5.2	125,465 2,076,495 7,148	5.2	193,276 2,611,220 6,797	4.0
	abor Surplus Area Set-Aside	13,399	0.1	8,952	*	27,848	*	42,545	0.1
(2) Public E (3) Purchase	Public Exigency Purchases Not More Than \$2,500 <u>c</u> /	1,817,503	4.4	2,321,632 2,203,276	5.8	2,201,039	5.4	2,975,118 2,563,102	6.0
(4) Personal (5) Services	Personal or Professional Services Services of Educational Institutions	86,952 385,442	0.2	100,815	0.2	94,772	0.2	138,188	0.3
(6) Purchase (7) Medicine	Purchases Outside the U.S. Medicines or Medical Supplies	1,829,644	5.0	2,067,788	5.1	1,991,045	0.3	2,143,434 146,103	0.3
(8) Supplies (9) Perishab	Supplies Purchased for Authorized Resale Perishable or Non-Perishable Subsistence	1,625,609	1.1	487,139	1.2	505,368 1,652,151	1.2	472,508	3.6
	1 4 V	12,376,447	34.0	13,049,409	32.3	13,198,452	32.4	15,905,802	32.2
		4,984,910	13.7	5,072,798 142,576	12.6	5,784,100	14.2	6,860,835	13.9
	of Parts lies	119,577	0.3	136,182	0.3	94,129	0.5	236,291	0.5
Investme preparat (15) Negotiat (16) Purchase	eriod ure ising ties	4,442,385	12.2	4,858,539	12.0	4,356,169	10.7	5,884,800	11.9
Interest Industri (17) Otherwis	Interest of Mational Defense of Industrial Mobilization Otherwise Authorized by Law	1,370,803	3.8	1,548,435	3.8	1,854,346	0.8	2,272,974 475,346	1.0

For definitions and coverage, see Notes on Coverage. Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table; FY 1974, \$382,059; FY 1975, \$354,012; and FY 1976, \$13,514. During FY 1975, this was changed from \$2,500 to \$10,000. Less than 0.05 percent. (P)

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Table 15 (Continued)
DOD Prime Contract Awards by Statutory Authority:
\_\_FY 1978-FY 1981a

	X/61 A 4	α	FY 1979	6	FY 1980	C	FY 1981	
[10 U.S.C. 2304(A)]	AMOUNT	96	AMOUNT	6 <sup>±</sup>	AMOUNT	8-6	AMOUNT	<b>&gt;</b>
TOTAL	\$65,184,850		470,956,014		\$83,686,442		\$105,222,886	
INTRAGOVERNMENTAL	7,467,021		7,287,783		10,159,600		9,798,208	
TOTAL, EXCEPT INTRAGOVERNMENTAL	57,717,829	100.0	63,668,231	100.0	73,526,842	100.00	95,424,678	100.001
FORMALLY ADVERTISED	3,918,119	6.8	5,057,781	7.9	5,598,404	7.6	6,976,951	7.31
OTHER AUTHORITY (SUR-TOTAL)	53,799,710	93.2	58,610,450	92.1	67,928,438	92.4	RR, 447, 927	92.71
(1) National Emergency (Sub-Total)	3,354,963	5.8	4,305,802	6. R	4,943,651	6.7	8,478,239	σ.
Industry Set-A Small Business	183,176 3,124,749	5.4	198,557 4,008,216 1,749	6.3	149,240	2.0	142,664	٠.٠ د.٠
(d) Conhined Small Business/ Labor Surplus Area Set-Aside		0.1	97,280		141,140	0.0	13,891	~ · ·
(2) Public Exigency (3) Purchases Not More Than \$10,000	2,862,052 2,667,790	4.6	3,267,643	4.7	7,644,887	3.6		
(4) Personal or Professional Services (5) Services of Educational Institutions	155,064 577,943	1.03	248,609 678,608	0.7	261,80 761,80	0.4	226,264	
(6) Purchases flutside the II.S. (7) Medicines or Medical Supplies	2,611,423 171,450	0.3	3,120,165	0.3	26,29 02,06	9.0	42,49	
(8) Supplies Purchased for Authorized Resale (9) Perishable or Non-Perishable Subsistence (10) Impractical to Secure Competition by	0.080		552,08 ,960,76	3.1	617,003	6.0	74,56 36,83	0. v
	19,219,475	12.3	7,415,065		,351,29	33.1	, AAR, DA	35.5
	204,117	0.4	192,789	4. 6.	8,257,973 243,787 185,58	7.0	9,686,204	
(14) reconsider or Specialized Supplies Requiring Substantial Initial Investment or Extended Partial of Preparation for Manufacture (15) Negotiation After Advertising	9,050,124	15.7	10,375,361 6,096	16.3	4.6		12,23	
in the Interest of National O Industrial Mobilization Otherwise Authorized by Law	2,726,735	1.0	2,517,475	2.4	7,850,532 909,013	3.9	4,056,987	1.5

<sup>(</sup>a) For definitions and coverage, see Notes on Coverage.

Less than 0.05 percent.

## Table 15 (Concluded) DOD Prime Contract Awards by Statutory Authority: FY 1982-FY 1984a

	STATUTORY AUTHORITY	FY 1982	2	FY 1983		FY 1984		FY 1985	
	[10 U.S.C. 2304(A)]	AMOUNT	50	AMOUNT	3-6	AMOUNT	34	AMOUNT	94
TOTAL		\$124,724,875		\$140,482,972		\$146,031,610			
INTRAG	INTRAGOVERNMENTAL	12,755,040		9,902,800		00,			
TOTAL,	TOTAL, EXCEP! INTRAGOVERNMENTAL	111,969,835	100.0	130,580,172	100.0	135,933,518	100.0		
FOR	FORMALLY ADVERTISED	7,487,500	6.7	7,119,718	5.5	6,785,569	5.0		
ОТНЕ	OTHER AUTHORITY (SUB-TOTAL)	104,482,335	93.3	123,460,454	94.5	129,147,949	95.0		
Ξ	National Emergency (Sub-Total)	10,193,903	9.1	11,827,775	9.1	12,476,822	9.2		
	Industry Set-Aside Small Business Set-Asides Balance of Payments Program	152,253 7,392,012 521	6.6	117,138 8,123,466	6.2	26,629 9,383,938 0	* 9 0 0 0		
	(d) Combined Small business/Labor Surplus Area Set-Aside (e) Total Small Bus. & Labor Surplus S/A (f) Small Business & Small Purchase S/A	482,514 0 2,166,603	0.0	620,053 0 2,967,118	0.0	31,249 134,732 2,900,274	* 0.1 2.1		
(5)	Public Exigency Purchases Not More Than \$25,000 <u>b</u> /	3,627,295 2,329,109	3.2	4,425,227	3.4	5,113,641 2,705,793	3.8		
(5)	Personal or Professional Services Services of Educational Institutions	212,600 1,050,347	0.2	176,136 1,193,380	0.1	231,007 1,315,079	0.2		
(3)	Purchases Outside the U.S. Medicines or Medical Supplies	5,934,729	5.3	5,363,393	4.1	5,586,560	4.1		
86	ized R Subsis	858,309 2,314,000	0.8	1,027,620 2,474,238	0.8	1,092,913	0.8		
61.5	Impractical to secure competition by formal Advertising	37,877,926	33.8	47,460,548	36.4	46,048,536	33.9		
(12)	100	12,321,993	11.0	13,101,157 269,130	10.0	14,753,144	10.9		
(13)	ッシピー	241,006	0.2	319,843	0.2	341,353	0.3		
(15)		19,743,086 680	17.6	24,442,655	18.7	26,420,206 42,036	19.4		
(17)	Available in the Interest of National Defense or Industrial Mobilization Otherwise Authorized by Law	5,289,224	1.9	6,520,951	5.0	7,643,9622,184,749	5.6		

 <sup>(</sup>a) For definitions and coverage, see Notes on Coverage.
 (b) During FY 1982 this was changed from \$10,000 to \$25,000.
 Less than 0.05 percent.
 (Percentages may not add due to rounding.)

# AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DOD prime contract awards over \$25,000 for FY 1983 and FY 1984. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1974 through 1984.

During FY 1984 awards over \$25,000 (excluding intragovernmental awards) totaled \$125,019 million, of which \$100,917 million, or 80.7 percent, was awarded under fixed-price procedures and \$22,943 million, or 18.4 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,159 million, or 0.9 percent.

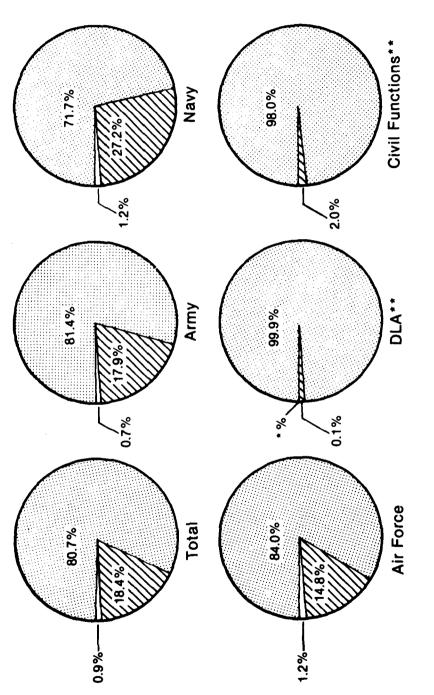
Cost-plus-fixed-fee (CPFF) contracts accounted for 8.4

percent of the total contract awards over \$25,000 in FY 1984. The use of incentive contracts (both fixed and cost-types combined) decreased from 25.0 percent of total contract dollars in FY 1983 to 22.8 percent in FY 1984. The use of firm fixed-price contracts increased from 46.1 percent to 50.3 percent.

The total of 213,882 contract actions over \$25,000 for 1984 (see Table 16) includes 99,133 original contract actions and modifications calling for additional work and 114,749 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work increased by 2.9 percent, and actions representing delivery orders and modifications pursuant to the terms of the original contract decreased by 2.9 percent.

Percent Distribution of DOD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: FY 1984 Chart V

Percent of Total Procurement



\* Intragovernmental actions and actions \$25,000 or less are excluded. \*\* Amounts of less than 0.05 percent are not shown.

DOD Prime Contract Awards by Type of Pricing Provision, According to Defense Component: FY 1983-FY 1984<sup>A</sup> Table 16

		NET VALUE (\$000)	E (\$000)				NUMB	NUMBER OF PROCU	PROCUREMENT ACTIONS	SNC		
	OCT 1983	- SEP 1984	OCT 1982	SEP 1983		OCT 1983	OCT 1983 - SEP 1984			OCT 1982	SEP 1983	
	AMOUNT	PERCENT	T AMOUNT	PERCENT	TOTAL	PERCENT	NEV KORK	OTHER	TOTAL	PERCENT	NEW KORK	GTHER
				10	TOTAL B/							
TOTAL	\$146,031,610		\$140,482,972		14, 770, 589				14, 766, 545			
INTRAGOVERNMENTAL/FMS ACTIONS OF \$25,000 OR LESS	10,098,092		9, 902, 800 10, 775, 057		1, 136, 425				1, 114, 330			
ACTIONS OVER \$25,000 (SUB-TOTAL)	125,018,710	0 001	119, 805, 115	100 0	213, 862	0 001	99, 133	114,749	217, 470	100.0	94, 508	122,962
FIXED PRICE TYPE (SUB-TOTAL)	100, 916, 834		98, 130, 187	6	176, 328	82	68, 469	87,859	179, 464	82	82, 755	96, 709
FIRM REDETERMINABLE INCENTIVE ECONOMIC PRICE ADJUSTMENT	82, 835, 664 567, 861 21, 840, 000 15, 673, 309	00 5 5 0 0 7 5 0 0 0 0	25, 195, 592 907, 403 25, 359, 090 16, 668, 102	21.2	163,856 908 4,961 6,603		83,873 86 781 3,759	79, 983 852 4, 160 2, 844	163, 512 2, 043 5, 529 8, 380	10 0 0 0 0 0 0 0	78, 288	85, 223 1, 971 4, 738 4, 775
COST REIMBURSEMENT TYPE (SUB-TOTAL)			20, 658, 189		30, 822	7	9, 623	21,199	31,370	4	10,632	20, 736
NO FEE FIXED FEE INCENTIVE FEE AWARD FEE	1,880,809 10,439,865 6,675,890 3,946,301	- 00 EU EU - 00 A EU EU	1, 670, 481 11, 306, 829 4, 487, 480 3, 193, 389	- 0.0.0 4487	4,630 21,241 1,907 3,044	/ 0/09 O -	2, 173 6, 643 347 460	2, 457 1, 598 1, 560 2, 564	21,964 2,157 2,157 2,660	202-	2, 248 7, 698 355 345	2, 343 14, 278 1, 802 2, 316
OTHER TYPES (SUB-TOTAL)	1,159,011		1,016,739		6, 732	3.2	1,041	5, 691	6, 636		1, 121	5,518
TIME AND MATERIALS LABOR HOURS	967, 590		824,319 192,420	0.2	5,381	0.0 6.0	592 449	4, 769	5,253	4.0	634	4, 618
				ARMY	<b>}</b>							
TOTAL	8 33, 398, 978 ********		\$ 29,893,276		4,603,637				4, 323, 689			
INTRAGOVERNMENTAL/FMS ACTIONS OF \$25,000 OR LESS	2, 635, 791		2, 807, 635 2, 935, 109	· <del></del>	418,240				345,615			
ACTIONS OVER \$25,000 (SUB-TOTAL)	27,616,066	0 001	24, 150, 532	0 001	50, 628	100.0	26, 462	24, 166	52, 143	100.0	25,085	27,056
FIXED PRICE TYPE (SUB-TOTAL)	22, 469, 114	9	19, 118, 494	79.2	43, 137		23, 895	19,242	44, 787	6 ( 0)	22,328	22, 458
FIRM REDETERMINABLE INCENTIVE ECONOMIC PRICE ADJUSTMENT	16, 106, 026 371, 514 2, 390, 713 3, 600, 861	80 - 80 4 - 80 0 - 0	12, 994, 184 313, 241 3, 097, 707 2, 713, 362		586 89 89 199 1,087	90.5	22, 955 25 125 790	17, 631 64 466 1, 081	40,630 279 919 2,759	60 - R	21, 661 46 130 269	18, 948 231 789 2, 490
COST REIMBURSEMENT TYPE (SUB-TOTAL)		17.	4, 658, 723		6, 252	12	2, 441	3,811	400,0		2,624	3, 470
NO FEE FIXED FEE INCENTIVE FEE AWARD FEE	483, 982 2, 606, 753 1, 313, 880 550, 427	- 0.4 V,	327, 594 2, 292, 557 1, 681, 504 357, 068	9.00.0	1, 352 3, 972 622 308	47-0 7688	678 678 1.360 18	678 8792 1531 415	3, 782	970 B 6 B B	755 1 688 130 50	2,093 638 166
OTHER TYPES (SUB-TOTAL)	193, 930		173, 315		1,239	~	126	1,113	1, 262	4	133	1,129
TIME AND MATERIALS	169,416		165,081	. 0	1,200	4-	4.5	1,086	1,233	4.0		4.0

A) FOR DEFINITIONS ON COVERAGE, SEE NOTES ON COVERAGE.  $\overline{B}/$  INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEAMERE IN THIS TABLE.  $\overline{C}/$  LESS THAN 0.05 PERCENT.

Table 16 (Continued)
DOD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1983-FY 1984<sup>A</sup>

		NET VALUE	(000\$)				NUMBER	SER OF PROCU	OF PROCUREMENT ACTIONS	SNS		
	OCT 1983	SEP 1984	OCT 1982	SEP 1983		OCT 1983	OCT 1983 - SEP 1984			OCT 1982	. SEP 1983	•
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
	1	1	1	NAVY	>							
707 AL	8 45, 431, 034 sessesses	•	46, 658, 407		3,008,005			•	3,581,525			
INTRACOVERNIENTAL/FMS ACTIONS OF 825, 000 OR LESS	3, 355, 004 2, 551, 930		3,105,744		279,703				294, 307			
ACTIONS OVER \$25,000 (SUB-TOTAL)	39, 524, 100	100 0	42, 752, 467	100.0	67,583	0.001	24, 492	43,091	71,449	100.0	25, 522	45, 927
FIXED PRICE TYPE (SUB-TOTAL)	28, 334, 139		33, 217, 961	77.7	47,508	70.3	19,649	27, 859	51,297		19, 829	31,468
FIRM REDETERMINABLE INCENTIVE	21,485,551	4 n	19, 438, 086 86, 767 11, 476, 938	20 00 20 00 20 00	1,982	66.7	19,271	25, 772	48,269	67.6 0.3 3.3	19, 519 243	28, 750
ECONOMIC PRICE ADJUSTMENT COST REFERENCE TYPE (SUB-TOTAL)			2, 236, 190	E 6	433	9 6	110	323	602	o 6	63	446
NO FEE FIXED FEE	9 9 9	- 4	289, 583	0.5	1,838	2.7	1,021	817	1, 912	2.2	1,021	797
INCENTIVE FEE AVARD FEE	2, 360, 212	0 O	182,563		579 2,064	6 ÷ 6 ÷	127 260	452	635	o ni	102	533
OTHER TYPES (SUB-TOTAL)	454,998	-	409, 869	0	3, 725	in in	707	3,018	3,556		730	2, 826
TIME AND MATERIALS LABOR HOURS	274, 233	00	230, 532	00	1,299	96	2.86 421	2,140	2,223	 	268	1,956
				AIR FORCE	ORCE							
T01.8L	8 46, 639, 265	•	41, 436, 245		5, 106, 265				4,867,392			
INTRADOVERMENTAL/FHS ACTIONS OF 825,000 OR LESS	3, 516, 378		3, 404, 194 2, 694, 037	-	327, 620 4, 726, 186				344, 426			
ACTIONS OVER \$25,000 (SUB-TOTAL)	40, 337, 964	100 0	35, 138, 014	100.0	52, 459	100.0	19,318	33, 141	52, 136	100.0	16, 701	35, 435
FIXED PRICE TYPE (SUB-TOTAL)	33, 867, 338	0.4	29, 329, 070		45, 170		17, 706	27, 464	44, 392		15, 224	29, 168
FIRE RECEPTIONS OF THE PROPERTY OF THE PROPERT	16, 533, 724	4.0 0 to	15, 149, 609	64	40,883	9.1	16,940	23, 943	39, 545	25.52 00.00	14,412	25, 133
INCENTIVE ECONOMIC PRICE ADJUSTMENT	3, 933, 993		10, 745, 578 2, 931, 629		2,359		385	1,974	1,174		403 398	1,637
COST REIMBURSEMENT TYPE (SUB-TOTAL)	5, 960, 002		5, 392, 455		5,632		1,483	4,149	6,026		1, 291	4, 735
NO FEE FIXED FEE INCENTIVE FEE	920, 706 1, 292, 557 2, 800, 586	0,0,0 0,0,0	775, 427 1, 359, 304 2, 343, 863	0,0 E	1, 151 3, 315 865	2 6 - 2 6 -	361 972 64	790 2, 347 501	3,690	2.73	339 856 41	2, 832
AWARD FEE	946, 131		913, 861		287		98	511	542		8	487
GTHER TYPES (SUB-TGTAL)	490,624	~ :	416, 469	2 :	1,657	8 :	129	1,528	1,716	9.3	186	1, 532
TIME AND MATERIALS LABOR HOURS	467, 376		413,084		1,635	- e	123	1,512	1,704			1,523

Table 16 (Concluded)

DOD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1983-FY 1984<sup>A</sup>

		NET VALUE (\$000)	(000\$)				NUMB	ER OF PROCUE	OF PROCUREMENT ACTIONS	SNS		
	OCT 1983 -	SEP 1984	0	SEP 1983		OCT 1983	OCT 1983 - SEP 1984			OCT 1982	OCT 1982 - SEP 1983	
	AMOUNT	PERCENT	AMOUNT PE	PERCENT	TOTAL	PERCENT	NEV KORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER.
			DEF	ENSE LOGIS	DEFENSE LOGISTICS AGENCY							
TOTAL	# 14,684,061	•	15, 196, 238		1,381,705				1,299,833			
INTRAGOVERNMENTAL/FMS ACTIONS OF \$25,000 OR LESS	274, 253		325,774		48,328 1,301,352				62, 232			
ACTIONS OVER \$25,000 (SUB-TOTAL)	12, 685, 970	100.0	12,988,720	0 001	32,025	0 001	22,680	9,345	31,147	0 001	21,370	9,777
FIXED PRICE TYPE (SUB-TOTAL)	12, 672, 335		12, 966, 460	98.6	31,965		22, 675	9, 290	31,075	8.08	21,356	91.719
FIRM REDETERMINABLE	5, 253, 509	4.0	4, 179, 676	35.0	28,907	90.3	20, 201	8, 706 28	27,047	86.8 0.5	18, 484	8, 563 -45
INCENTIVE ECONOMIC PRICE ADJUSTMENT	7,412,908		97 8, 761, 687	67.5	3, 025	O 80	2,469	556 556	3,874		2,864	1,010
COST REIMBURSEMENT TYPE (SUB-TOTAL	12,745	0.1	17,732	1.0	SC :	0	4	ត្ :	89	0.2	51	22
NO FEE FIXED FEE INGENTIVE FEE AWARD FEE	12, 158		454 17, 278 0	-00	4 E 0 0		-600	<b>u</b> ∰ ⊖ ⊖	<b>m</b> g o o	# 0 0 0 0 0 0	- 200	4 <sup>10</sup> 0 0
OTHER TYPES (SUB-TOTAL)	068	•	4,528		ID.		-	4		•	-	c
TIME AND MATERIALS LABOR HOURS	637		4, 528	0	. 4-		0-	40	40	0.0	-0	
				CIVIL FUNCTIONS	INC 1 1 ONS							
TOTAL	\$ 1,853,345	•	1,948,542		557, 230				588, 663			
INTRAGOVERNMENTAL/FMS ACTIONS OF \$25,000 OR LESS	66,971		58, 300 183, 005		40, 804 511, 649				47, 443 536, 667			
ACTIONS OVER \$25,000 (SUB-TGTAL)	1,585,517	0.001	1,707,237	100.0	4,777	0 001	2,367	2,410	4,555	100.0	2, 209	2, 346
FIXED PRICE TYPE (SUB-TOTAL)	1, 552, 938	0 86	1,679,204		4, 659	01	2, 335	2, 324	4, 404		2, 152	2, 252
FIRM REDETERMINABLE INCENTIVE FORMANT DOLDE AD METERAL	1,535,721	96.9	1,659,375	. 00	4,612	9 ( 9 ( 9 (	2, 2 8 C S	2.293	4, 368	6 0 C	2, 143	2,22
COST REIMBURSEMENT TYPE (SUB-TOTAL)	<del></del>		27,513	- ·	4 +		3 2	98	145	i ei	. E	85
NO FEE FIXED FEE INCENTIVE FEE AWARD FEE	29,603 1,032 0,042		22, 685 2, 441 2, 387	-000 6-0-0	4000	0000	, 5 - O W	်လည်း လောင်လော	: 5500	4404	; <b>6</b> 4 0 0	1 5 50 0
OTHER TYPES (SUB-TOTAL)	0.0	0 1 0	250		0.0	6 6	0 . 0	0.0	<b>v</b> , <b>v</b>		4 + 4	<b>~</b> · · <b>~</b>
	-	5 0	020	• 0	0 0	9 0	9 0	9 0		- 0	7 0	<b>v</b> O

Table 17
DOD Prime Contract Awards by Type of Pricing Provision: FY 1974-FY 1977<sup>a</sup>

TYPE OF PRICING PROVISION	FY 1974 NET VALUE	3-5	FY 1975 NET VALUE	بو	FY 1976 NET VALUE	76€	FY 1977 NFT VALUE	ره ا
	432,495,056	100.0	436,019,736	100.0	436,295,370	100.0	\$44,764,792	100.0
FIXED PRICE TYPE (SUR-TOTAL) Firm Redeterminable Incentive Escalation	423,537,160 13,616,019 332,782 6,814,412 2,773,947	201.0 8.5 8.5	\$26,059,551 14,834,593 360,851 6,396,224 4,467,883	41.1 1.0 17.8 12.4	\$26,661,233 15,355,121 468,848 6,393,747 4,443,517	73.5 42.3 1.3 17.6	432,649,323 17,628,776 654,277 9,003,706 5,362,564	39.4 1.5 20.1 12.0
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) No Fee Fixed Fee Incentive Fee Other (b)	\$8,957,896 1,216,589 3,603,798 3,273,268 646,144 218,097	3.7 3.7 11:1 10:1 2:0 0.7	\$9,960,185 992,566 3,826,095 4,345,521 207,139	27.7 2.8 10.6 1.6 0.6	1,043,489 1,043,489 3,982,870 3,792,226 619,285 196,267	2.6.5 11.0 10.4 1.7 0.5	4,818,276 4,818,276 5,124,815 840,987 336,744	2 1 1 1 0

(a) For definitions and coverage, see Notes on Coverage.(b) Includes Time and Materials and Labor Hour contracts.

Table 17 (Continued)
DOD Prime Contract Awards by Type of Pricing Provision:
FY 1978-FY 1981<sup>a</sup>

TYPE OF PRICING PROVISION	FY 1978 NET VALUE	<b>8</b> -6	FY 1979 NET VALUE	<b>3</b> -c	FY 1980	<b>3</b> 5%	FV 198	30
TOTAL	\$52,748,848	100.0	\$58,114,392	100.0	\$67,340,684	100.0	\$88,362,777	100.0
FIXED PRICE TYPE (SUB-TOTAL) Firm Redeterminable Incentive Escalation	\$38,803,542 20,909,464 927,337 10,476,139 6,490,602	73.6 39.6 11.8 19.9	\$43,143,170 26,358,716 1,204,659 9,704,959 5,874,836	74.1 45.4 7.0 16.7	\$50,736,033 31,056,373 1,204,045 8,160,808 10,314,807	75.3 46.1 12.1 15.3	\$68,617,523 42,092,404 1,504,164 11,754,072 13,266,883	47.7 47.6 1.7 13.3 15.0
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) No Fee Fixed Fee Award Fee Other (b)	\$13,945,306 1,174,687 5,714,745 5,133,722 1,522,149 400,003	26.4 10.8 9.7 2.9	\$14,971,222 1,162,825 6,683,882 5,078,528 1,549,047 496,940	25.9 11.5 8.8 0.9	\$16,604,651 1,333,227 7,104,473 5,537,983 2,019,427 609,541	24.7 10.6 10.6 3.0	\$19,745,254 1,367,621 7,934,342 6,674,319 2,953,515 815,467	1.5

(a) For definitions and coverage, see Notes on Coverage.(b) Includes Time and Materials and Labor Hour contracts.

Table 17 (Concluded)
DOD Prime Contract Awards by Type of Pricing Provision:
FY 1982-FY 1984<sup>a</sup>

TYPE OF PRICING PROVISION	FY 1982 NET VALUE	84	FY 1983 NET VALUE	24	FY 1984 NET VALUE	9-6	FY 1985 NET VALUE %	1
TOTAL	\$104,776,138	100.0	\$119,805,115	100.0	\$125,018,710	100.0		
FIXED PRICE TYPE (SUB-TOTAL) Firm Redeterminable Incentive Escalation	80,326,610 52,700,545 1,348,508 16,426,479 9,851,078	50.3 1.3 15.7 9.4	98,130,187 55,195,592 907,403 25,359,090 16,668,102	82.0 46.1 0.8 21.2 13.9	100,916,834 62,835,664 567,861 21,840,000 15,673,309	80.7 50.3 0.5 17.5		
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) No Fee Fixed Fee Incentive Fee Other (b)	24,449,528 1,958,292 9,930,364 7,953,877 3,643,699 963,296	23.3 1.9 9.5 7.6 3.5 0.9	21,674,928 1,670,481 11,306,829 4,487,490 3,193,389 1,016,739	18.0 1.4 9.4 3.7 2.7 0.8	1,880,809 10,439,865 6,675,890 3,946,301 1,159,011	19.3 1.5 8.4 5.3 3.2		

(a) For definitions and coverage, see Notes on Coverage.(b) Includes Time and Materials and Labor Hour contracts.

# DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DOD small business subcontracting work by 1,208 reporting large contractors totaled \$47,582 million in FY 1984, which was a 19.6 percent increase from the \$39,796 million reported by 1,173 large contractors in FY 1983.

Small businesses received 37.7 percent of the total committed for subcontracting work during FY 1984, compared with 39.2 percent for FY 1983. Comparative data for FY 1975 through FY 1984 are given below.

#### (Amounts in Millions)

	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984
1. Number of Large Contractors Reporting	707	703	727	010		1	,			j
2. Military Subcontract	·	3			750	1,023	1,133		1,170 1,173	1,208
Commitments	\$12,734	\$11,887	\$15,038	\$12,734 \$11,887 \$15,038 \$17,482 \$21,245 \$25,499 \$33,937 \$35,329 \$39,796 \$47,582	\$21,245	\$25,499	\$33.937	\$35.329	\$39 796	\$47 582
a. Small Businesses	5,002	4.475	5.863	7 115	9.071	9 071 10 824 13 006 13 200 15 500	13 006	12 200	46.50	200,144
<ul><li>b. Other Businesses</li></ul>	7,732	7,412	9,175		12,174	12,174 14,675	20,931	21 949	12,296	17,957 20,625
3. Percent of Total to								2		50,050
Small Business										
Concerns	39.3	37.6	30 0	40.7			ć			
(Line 2a + Line 2)	?	5	9.		46.7	42.4	38.3	37.9	39.2	37.7

### GLOSSARY OF TERMS

**Businesses.** Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

**Defense Logistics Agency.** The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

### Other Defense Agencies

American Forces Radio & Television Service Defense Audio Visual Agency

Defense Commercial Communications Office Defense Communications Agency

Defense Mapping Agency

Defense Nuclear Agency

Defense Supply Service — Washington

National Security Agency

Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)

Jniformed Services University of Health Services

Prime Contract Award. A legally binding agreement executed by a department or an agency of DOD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also appears in the Defense Acquisition Regulation (1-701). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one

contractor (called the subcontractor) to the contractor with the major or prime contract.

**Subcontract Payment.** A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

